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NEW YORK, June 13, 1903.

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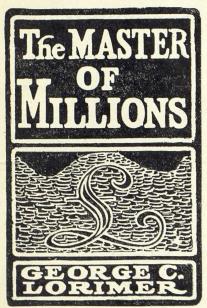
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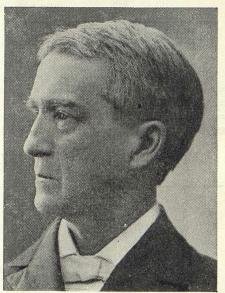
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The Bublishers' Weekly.

JUNE 13, 1903.

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Eighth page	4	00
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played advertisements, to cents a line of nonpare	levr	e.

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All matter for advertising pages should reach this office not later than Wednesday noon, to insure insertion in the same week's issue.

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PUBLICATION OFFICE, 298 BROADWAY, P. O. Box 943, N.Y.

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NOTES IN SEASON.

JOHN LANE has just ready a collection of sea stories by Charles Protheroe, entitled "Life in the Mercantile Marine," which is specially commended for summer reading.

THE LOTHROP PUBLISHING COMPANY have just published a novel of unusual strength entitled "A Parish or Two," by H. G. Mc-Vickor, a well-known New York society man, and Percy Collins, the pseudonym of a well-known clergyman. The story is told in an exchange of letters between a club man and a clergyman.

LONGMANS, GREEN & COMPANY have nearly ready a drama in three acts, entitled " Mors on game clubs and preserves.

et Victoria," the scene of which is laid in France shortly after the massacre of St. Bartholomew. Though the book is to appear without the author's name, it is said to be the work of a skilled and practiced writer, and that the drama, both as a poem and a play, is well worth serious attention.

HERBERT S. STONE & Co. will publish before long a story entitled "The Strange Adventures of Mr. Middleton," which is said to have a touch of Stevenson—the Stevenson of "The New Arabian Nights." They have just published a novelty in book making, namely, a "cinematograph edition" of "How to Play Golf," by H. J. Whigham. By the printing of small photographs in the margin a kind of moving picture is obtained which shows more accurately than anything else can do the correct positions in driving.

L. C. PAGE & Co. have just ready "The Golden Kingdom," by Andrew Balfour, a story of a treasure city hidden on the South African belt. Pigmies and poisoned arrows, a herd of lions, savage tribes of many sorts, mysterious charts, and tales of shipwreck provide it with wonders enough for at least six ordinary stories, even if its plot did not have three giants representing Great Britain, Holland, and the British colonies in Virginia, and a hero, an eighteenth century physician, who discovered that mosquitoes propagate malarial fever.

G. W. DILLINGHAM COMPANY will publish at once a work entitled "Out of Kishineff, the Duty of the Christians of America to the Russian Jew: an account of the Easter massacre of 1903, with reflections upon the relations between Jews and Christians, including a discussion of Russian responsibility and the opportunity and duty of the United States," by W. C. Stiles, B.D., author of "A Matter of Business," "The Master's Mission," etc. They have also in press what they call "a perfect scorcher," entitled "The Gilded Lady," being "the true story of a crime against the United States government as recorded by Henry V. Chardon, late of the secret service.'

CHARLES SCRIBNER'S SONS will publish next week a new volume of the International Critical Commentary, entitled "A Critical and Exegetical Commentary on Numbers," by Dr. George Buchanan Gray, Professor of Hebrew and Old Testament Exegesis in Mansfield College, Oxford, the most important work on the subject since Keil and Dillman, which enables the reader to look at and interpret the "Book of Numbers" from the new standpoints made possible by modern research and scholarship. They will publish later in the month an "Introduction to Classical Greek month an "Introduction to Classical Greek Literature," by Professor William Cranston Lawton, who covers the whole field of the classic portion of Greek literature from Homer to Lucian; also, a unique book for sportsmen, entitled "Our Feathered Game," by Dwight W. Huntington, whose object is to describe all the game birds of the United States and to tell where and how they may be shot, with chapters on guns and dogs and

WEEKLY RECORD OF NEW PUBLICATIONS.

The prices of net books published under the rules of the American Publishers' Association are preceded in this list by a double asterisk **, and the word net follows the price. The prices of fiction (not net) published under the rules are preceded by a dagger t. The prices of net books not covered by the rules, whether published by members of the American Publishers' Association or not, are preceded by a single asterisk, and the word net follows the price.

The abbreviations are usually self-explanatory. c. after the date indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Books of foreign origin of which the edition (annotated, illustrated, etc.) is entered as copyright, are marked. ed.; translations, c. tr.; n, p. in place of frice, indicates that the publisher makes no price, either net or retail, and quotes prices to the trade only upon

application.
A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: Dwid; E: Edward; F: Frederic; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.
Sizes are designated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 120 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Fe. 48mo: 10 cm.). Sq., obl., xar., designate square, oblong, narrow books of these heights.

- bbott, Irene McMillan. The ministry of love: [poems.] Topeka, Kan., Crane & Abbott, Irene McMillan. Co., 1903. c. 2-190 p. por. S. cl., \$1.
- Abhedânanda, Swâmi. Divine heritage of man: a new book on the Vedanta philosophy. N. Y., Vedanta Society, 1903. [Je15.] c. 215 p. 12°, cl., *\$1 net.
- Adams, J: Primer on teaching; with special reference to Sunday-school work. N. Y., Scribner, [imported,] 1903. [Je.] 129 p. 16°, (Bible class primers.) pap., *20 c. net.
- Ade, G: Modern fables; the modern fable of the escape of Arthur and the salvation of Herbert. N. Y., R. H. Russell, [Harper,] 1903. 12°, cl., \$1.
- Ainsworth, W: Harrison. Old St. Paul's. N. Y., Scribner, [imported,] 1903. [Je.] 7+637 p. il. 16°, (Caxton ser.) limp lambskin, *\$1.25 net.
- Alden, Mrs. Isabella MacDonald, ["Pansy," pseud.] Mara. Bost., Lothrop Pub. Co., [1903.] [My.] c. 4+341 p. il. D. (Pansy

books.) cl., †\$1.50.

The narrative of four girls, schoolmates at an old-fashioned boarding-school; the story also deals with their later life experiences in various parts of the country, and especially of their fortunes in love.

- Allen, Mary Wood, M.D. The man wonderful: the marvels of our bodily dwelling. [New 4th ed.] N. Y. and Bost., Educational Publishing Co., [1903.] c. '95, '99. 2+328 p. por. D. cl., \$1.
- Allen, Mrs. Mary Wood, M.D. Teaching truth. Ann Arbor, Mich., Wood-Allen Pub. Co., 1903. [Je20.] c. 96 p. 12°, (Teaching truth ser.) cl., 50 c.
- Improved queen rearing; or, how Alley, H: to rear large, prolific, long-lived queen bees. Wenham, Mass., Henry Alley, 1903. c. 55 p. por. il. 12°, cl., \$1.
- American and English corporation cases: a coll, of cases affecting corporations of every kind, other than municipal, railroad, and banking, decided in the courts of last resort in the U. S.; ed. by T: J. Michie. v. 17, new ser. Charlottesville, Va., Michie Co., 1903. c. 8+845 p. O. shp., \$4.50.
- American newspaper directory. 35th year. N. Y., G. P. Rowell & Co., 1903. c. por. 12°, cl., \$5.
- American street railway investments; published annually by the Street Railway Journal for the use of bankers, brokers, capital-

- ists, investors and street railway companies. 18ts, investors and street ranway companies, 10th annual v. N. Y., McGraw Publishing Co., 1903. 22+305+11 p. il. map, f°, cl., \$5. This edition contains reports of 1361 companies showing in detail the physical and financial condition of the properties. Of this number nearly 1300 reports are of an official character, the information being furnished by the railroad companies themselves. The reports of companies are this year arranged by The reports of companies are this year arranged by states, instead of alphabetically by towns as heretofere. Contains about 25 folding maps, some in colors, of the most important street railway systems in the United States.
- Art of engraving: a practical treatise on the engraver's art, with special reference to letter and monogram engraving; specially compiled as a text-book for students and reference book and guide for engravers; over two hundred original il. Phil., The Keystone, 1903. c. 199 p. 12°, cl., \$1.50.
- Baldwin, Ernest Hickok. Joseph Galloway, the loyalist politician: a biography. [New Haven, Ct., E: P. Judd Co., 1903.] 113 p. 8°, cl., \$1.
- Baldwin, T. Stith. Photography self-taught: a complete hand-book on the modern practices of photography for the photographic amateur. Chic., F: J. Drake & Co., [1903.] c. 145 p. il. 16°, cl., 50 c.; pap., 25 c.
- Baranoff, M. Man and nature. N. Y., International Library Publishing Co., 1903. c. 51+12 p. il. S. (International lib., v. 5, no. 2.) pap., 10 c. Text in Yiddish.
- Barr, Mrs. Amelia Edith Huddlestone. rose of a hundred leaves. [New ed.] N. Y., Dodd, Mead & Co., [1903.] c. '91. 5-238 p. il. D. cl., †\$1,25.
- Bates, Frank H. Calorimetry. Phil., Philadelphia Book Co., [1903.] c. 9+127 p. il. diagrams, 16°, (Industrial gas ser., v. 2.) cl., *\$1 net.
- Bell, J. J. Ethel. N. Y., Harper, 1903. [Je.] c. 3+197 p. S. cl., †\$1.

 The story of a courtship, told throughout in lively and natural dialogue between Ethel and her fiancé. The young man is the reporter in the case. By the author of "Wee Macgreegor." There is no dialect in this book.
- Berenson, Senda, ed. Basket ball for women. N. Y., American Sports Publishing Co., 1903. c. 89 p. il. diagrams, 16°, (Spalding's athletic lib., v. 15, no. 171.) pap., 10 c.
- Biederwolf, W: E: A help to the study of the Holy Spirit; introd. by W: G. Moore-head, D.D. Bost., J. H. Earle & Co., [1903.] c. 155 p. 12°, cl., 75 c.

- Bigham, Madge A. Stories of Mother Goose village; il. by Ella S. Brison. Chic., Rand, McNally & Co., [1903.] c. 196 p. sq. 12°, cl., 45 c.
- Blair, Emma Helen, and Robertson, Ja. Alex., eds. The Philippine Islands, 1493-1803; tr. from the originals; ed. and annot. by Emma Helen Blair and Ja. Alex. Robertson; with historical introd. and additional notes by E: Gaylord Bourne. In 55 v. v. 4, 1576-1582. Cleveland, O., Arthur H. Clarke Co., 1903. c. 6+317 p. il. por. maps, O. cl., *\$4 net.

See notice, v. 1, "Weekly Record," P. W. March 28, 1903, [1626.]

- Boyd's Philadelphia blue book, 1903. [24th ed.] Phil., C. E. Howe Co., 1903. c. 12°,
- Brochner, J. Danish life in town and country. N. Y., Putnam, 1903. il. 12°, (Our European neighbours ser., no. 8.) cl., **\$1.20 net.
- Brown, D: Arthur, comp. The history of Penacook, N. H., from its first settlement in 1734 up to 1900. Concord, N. H., The Rumford Press, 1902. 8+570 p. il. por. 8°,
- Brown, W: Garrott. A gentleman of the south: a memory of the Black Belt; from the manuscript memoirs of Colonel Stanton Elmore; ed., without change, by W: Garrott Brown. N. Y., Macmillan, 1903. [My.] 4-232 p. il. D. cl., †\$1.50. A story of the south, after the Civil War, in what is termed the "Black Belt."

- Bruce, Philip Alex. A school history of the United States. N. Y., American Book Co., [1903.] c. 378+36 p. il. por. maps, D. hf. leath., \$1.
- Buck, Albert H:, M.D., ed. A reference handbook of the medical sciences. Rev. ed. In 8 v. v. 6. N. Y., W: Wood & Co., [1903.] 1012 p. il. pl., 8°, subs., cl., \$7; leath., \$8; hf. mor., \$9.
- Cairns, J: Principal Cairns. N. Y., Scribner, [imported,] 1903. [Je.] 157 p. 12°, (Famous Scots ser.) cl., 75 c.
- Carlyle, T: Critical and miscellaneous essays, including the early kings of Norway and the portraits of J: Knox. Edinburgh ed. N. Y., Scribner, [imported,] 1903. 3 v., limp lambskin, 16°, *\$3.75 net.
- Chambliss, Paul. At the heart of old Pelee; il. by the author. N. Y., F. Tennyson Neely, [1903.] c. 6+162 p. 12°, cl.. \$1.50.
- Clark, Helen F. A child of the slums; il. by C. Pym. Bost., J. H. Earle, [1903.] 7-158 p. pl., 12°, cl., 75 c.
- Cram's standard American railway system atlas of the world; accompanied by a complete index of the United States; showing the true location of all railroads, towns, villages and post-offices. N. Y. and Chic., G. F. Cram, 1903. c. 654+27 p. maps, f°, cl., \$12.50; hf. mor., \$15; full mor., \$20.
- Crocker, G: Glover. From the stage coach to the railroad train and the street car: an outline review written with special refer-

- ence to public conveyances in and around Boston in the nineteenth century. Bost., W. B. Clarke Co., [1903.] c. 32 p. facsim., 12°, cl., \$1.
- Crockett, David. Life of David Crockett, the original humorist and irrepressible backwoodsman; an autobiography, to which is added an account of his glorious death at the Alamo while fighting in defence of Texan independence; with an introd. by G. Mercer Adam. N. Y., Perkins Book Co., [1903.] c. 24+415 p. por. pl., 12°, (Heroes of history.) cl., *\$1 net.
- Curtis, W: Eleroy. The true Abraham Lincoln. Phil., Lippincott, 1903. c. 19+13-409 p. il. por. facsim., 12°, cl., \$2.
- De Leon, Dan. Two pages from Roman history. I, Plebs leaders and labor leaders; 2, The warning of the Gracchi. N. Y., New York Labor News Co., 1903. c. 89 p. D. рар., 15 с.
- Dobbins, Frank S. Story of the world's worship, by F. S. Dobbins, assisted by S. W. Williams and I. Hall. Chic., Dominion Co., [1903.] c. 21+33-785 p. il. 8°, cl., \$2.25.
- Dwight, Timothy. Memoirs of Yale life and men, 1845-1899. N. Y., Dodd, Mead & Co., 1903. [My.] c. 8+500 p. il. O. cl., **\$2.50 net.

No living Yale man has been so closely associated with the University for so long a period as Dr. Dwight. Few men in this country have had a wider acquaintance and friendship with men of affairs and men of letters than has he. His reminiscences go back to the Hopkins Grammar School and its rector; Our earliest college teachers, 1845-46, the instruc-tion and discipline of that period; President Day's retirement—his character and work, his era; Student life at Yale, 1845-1849; Religious exercises and preaching of the period; Life as graduate students, and in the tutorship, 1849 to 1855; The old faculty professors, Silliman and Kingsley, Olmsted and Larned, Porter, Thacher, Hadley and Stanley, with reminiscences of the new faculty down to 1899.

- Dye, F. Hot water supply: a practical treatise upon fitting of hot water apparatus for domestic and general purposes. 5th ed., entirely rewritten. N. Y., Spon & Chamberlain, 1903. [Je.] 80 p. 12°, cl., *\$1 net.
- Eastman, Sidney Corning. The bankruptcy law annot.: being the national bankruptcy act of 1898, as amended Feb. 5, 1903; the orders of bankruptcy, the official forms and the U.S. equity rules, with all the decisions since 1898, digested and arr. under appropriate sections, with full cross-references, and all former bankruptcy acts, together with a list of judges, clerks and referees, with their jurisdictions. Chic., T. H. Flood & Co., 1903. c. 39+597 p. O. shp.,
- Ellis, E: S., and Horne, C: F. Story of the greatest nations. In 72 pts. pt. 1-56. N. Y., Francis R. Niglutsch, 1903. il. maps, 4°, subs., ea., 25 c.
- Epps, Orlo. Economic liberty vs. the warfare of wealth: a review of modern civilization, and a rational discussion of the forces most patent in its growth and decline. Onita, N. Y., Orlo Epps, [1903.] c. 4+13-245 p. 12°, cl., \$1; pap., 50 c.

- Evelyn, J: The diary of John Evelyn, Esq.; ed. by W: Bray. N. Y., Scribner, [imported,] 1903. [Je.] 20+809 p. il. 16°, (Caxton ser.) limp lambskin, *\$1.25 net.
- Everywhere in Boston and how to get there. Rev. ed. Bost., The Boston Co-Press, printers, 1903. c. 231 p. 12°, pap., 25 c.
- Ewing, Mrs. Juliana Horatia Gatty. anapes; il. by Randolph Caldecott; with an introd. by J. H. Willard. Phil., H: Altemus Co., [1903.] c. 7+9-128 p. 12°, cl.,
- Farwell, Arthur G: Songs and music of today, with special reference to the Laurel song book. Bost., C. C. Birchard & Co., 1902. c. 194 p. 12°, cl., 50 c.
- François, Victor E., and Giroud, Pierre F. Simple French; ed., with composition exercises and vocabulary. N. Y., H: Holt & Co., 1903. c. 5+241 p. S. cl., **60 c. net.
- Goethe, Johann Wolfgang v. Goethe's Egmont; ed., with introd. and notes, by Rob. Waller Deering. N. Y., H: Holt & Co., 1903. c. 78+180 p. S. cl., **60 c. net.
- Gould, E: Sherman. Practical hydrostatics and hydrostatic formulas. N. Y., D. Van Nostrand Co., 1903. c. 114 p. diagrams, 16°, (Van Nostrand sci. ser., no. 117.) cl., 50 C.
- Griffing, Jane R. Breakers ahead; or, whither are we drifting? N. Y., J. S. Ogilvie Pub. Co., [1903.] c. 116 p. D. pap., 25 c. A severe arraignment of society and our government; points out the evils of trusts great accumulations of wealth, the extravagance of our women, the starvation wages paid to workers, etc.
- Groff, G: G. El libro de la salud del niño. 2d ed., rev. N. Y., Silver, Burdett & Co., [1903.] c. 146 p. il. 16°, cl., 42 c.
- Hagerty, C. D. Jim Rickey's monologues: some rag-time observations on persons and events; with a few flashes of footlight fun; il. by Ellsworth Young. Chic., Madison Book Co., [1903.] c. 121 p. nar. D. cl., 60 с.; рар., 30 с.
- Handbook (A) to the national capital. 6th ed. Brooklyn, N. Y., Office of The Brooklyn Daily Eagle, 1903. c. 60 p. il. S. (Brooklyn Eagle lib., v. 18, no. 5, serial no. 77.) pap., 15 c.
- Harris, Harrison L. Harris's masonic textbook: a concise historical sketch of masonry and the organization of masonic grand lodges, and especially of masonry among colored men in America. Petersburg, Va., Masonic Visitor Co., 1903. c. 280 p. il. pl., por. 12°, cl., \$2.
- Harvey, Emma Bates. Greater than Cæsar. Bost., J. H. Earle & Co., 1902. c. 9-196 p. 12°, cl., \$1.
- Helmer, Myra Bradwell. A child's thoughts in rhyme. Chic., Chicago Legal News Co., 1903. c. 3+69 p. il. sq. D. cl., 75 c. Written by a child six years of age.
- Hichens, Rob. Smythe. Felix: a novel. N. Y., F: A. Stokes Co., [1903.] [My.] c. 1902. 4+432 p. D. cl., †\$1.50. A study of a modern young man. Felix Wild-

- ing's father was a country squire. He died when his son was barely sixteen, leaving him enough money He died when his son was barely sixteen, leaving him enough money to make him independent when of age. After his school days at Rugby, Felix prefers to go to Paris to study French to entering Oxford. In Paris he also studies Balzac and believes he learns to know himself and mankind generally. After a few years he returns to England in a cynical mood, takes up journalism and enters society. Here he comes under the influence of a brilliant and fascinating woman, who is a morphine fiend. The sketches of the smart set are not flattering. set are not flattering.
- Hickman, W. Albert. The sacrifice of the Shannon. N. Y., F: A. Stokes Co., [1903.] [My.] c. 5+323 p. il. D. cl., †\$1.50. A story of Nova Scotia. Opens with an exciting boat race. There is a love story and adventures

in the ice fields of the north.

Hitchler, Theresa. Comparative catalogingrules; 20 points in 10 codes briefly compared. N. Y., Geo. Gottsberger Peck, 1903.

c. 31 p. sq. O. pap., 25 c.
Miss Hitchler is superintendent of cataloguing in
the Brooklyn Public Library.

- Hoenshel, Eli J. Essentials of orthography and orthoepy. Topeka, Kan., Crane & Co., 1903. c. 50 p. D. pap., 15 c.
- Jackson, F. Hamilton. Intarsia and marquetry. N. Y., Scribner, [imported,] 1903. [Je.] 9+152 p. il. 12°, (Handbooks for the designer and craftsman.) cl., *\$2 net.
- Johnson, C: Nelson. Success in dental practice: a few suggestions relative to the most approved methods of conducting a practice. Phil., Lippincott, 1903. c. 159 p. 12°, cl., **\$1.25 net.
- King, C: A. Time-saving hints and helps for printers. Beverly, Mass., published by the author, C: A. King, 1903. c. 32 p. Tt. pap., 25 c.
- Krantz, Philip. The history of culture, v. 2-3. N. Y., International Library Publishing Co., 1902. 2 v., 323; 364 p. il. S. (International lib., v. 4, no. 1-2.) pap., ea., 15 c.
 Text in Yiddish.
- Krantz, Philip. The history of the great French revolution. N. Y., International Library Publishing Co., 1902. c. 10+427 p. S. (International lib., v. 4, no. 3.) pap., 15 c. Text in Yiddish.
- Lambert, Rev. J: C. The sacraments in the New Testament. N. Y., Scribner, [imported,] 1903. [Je.] 20+430 p. 8°, (Kerr lectures for 1903.) cl., *\$3.50 net.
- Le Feuvre, Amy. Jill's red bag: [a story.] N. Y., Revell, [1903.] c. 2+220.p. 12°. cl., **75 c. net.
- Lobdell, Roy F: Dr. R. F. Lobdell's complete correspondence course in hypnotism of 20 lessons. Rochester, N. Y., Roy F. Lobdell, 1903. unp. 4°, pap., \$5.
- Lockett, S: Hobart. Woodworkers, their processes and hazards: being a brief description, from a fire insurance standpoint, of the processes peculiar to wood-working establishments as well as their hazardous features. Chic., Rollins Publishing Co., 1903. c. 103 p. 16°, pap., \$1.
- Lord, Nathaniel Wright. Notes on metallurgical analysis; arranged for students in metallurgical chemistry; selected methods

for the analysis of iron and steel and of the materials used in their manufacture, including the analysis of gases, fuels, water for boiler supply, etc., together with explanatory notes on the manipulation and chemistry of the various processes. 2d ed., rewritten and greatly enl. Columbus, O., Hann & Adair Metallurgical Laboratory, Ohio State University, 1903. [Ap.] 228 p. il. 8°, cl., \$2.50.

Maeterlinck, Maurice. Thoughts from Mae-

terlinck; chosen and arranged by E. S. S. N. Y., Dodd, Mead & Co., 1903. c. '98-1903. 2+283 p. D. cl., **\$1.20 net.
A collection of some of the most striking passages from the works of this popular writer, topically arranged. Some of the subjects are: The inner life; Happiness; Justice; Silence; Beauty; Love; Women; The past; The future; Literature; Drama, etc.

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Satirical sketches, interspersed with amusing anecdotes, of the ways of doctors with credulous patients.

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Contains all the decisions of the supreme courts of Ala., La., Fla., Miss. With tables of southern cases published in vs. 132-134, Ala. reports; 108, La. reports; 80, Miss. reports. A table of statutes construed is given in the index.

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LOTHROP PUBLISHING Co., 530 Atlantic Ave., Boston.	CHARLES H. PARSONS FRUIT Co., 235 West St., New York.
Alden, Mara	United States telegraphic cipher code. 3.00 H. B. Parsons, 105 Hudson Ave., Albany, N. Y.
A. C. McClurg & Co., 215-221 Wabash Ave., Chicago.	New York, Code of civil procedure, 28th ed., 1903 (Thompson) 3.50
Stone, Service for three hours of Good Friday 75	George Gottsberger Peck, 117 Chambers St., New York.
McGraw Publishing Co., 114 Liberty St., New York,	Hitchler, Comparative cataloging rules. 25
American street railway investments,	PENN PUBLISHING Co., 923 Arch St., Philadelphia.
Macmillan Co., 66 Fifth Ave., New York.	Raymond, A Quaker maiden **90 PERKINS BOOK Co., 296 Broadway, New York.
Brown, A gentleman of the south †1.50	Crockett, Life of David Crockettnet, 1.00
Madison Book Co., Dexter Bldg., Chicago.	Рипладелента Воок Со., Philadelphia.
Hagerty, Jim Rickey's monologues, 30 c.; 60	Bates, Calorimetrynet, *1.00 Powell Press, Cambridge, Mass.
MASONIC VISITOR Co., Petersburg, Va. Harris, Masonic text-book 2.00	Sargent, Universal test for strength 1.00 G. P. Putnam's Sons, 29 W. 23d St.,
THE MERRILL-VAN LAER SCHOOL, New York.	New York.
Van Laer, Old Testament history 2.50 MICHIE Co., Charlottesville, Va.	Brochner, Danish life in town and countrynet, **1.20
American and English corporation cases, v. 17, new ser	RAND, McNally & Co., 142 Fifth Ave., New York; 160-174 Adams St., Chicago.
Monarch Book Co., 385 Wabash Ave.,	Bigham, Stories of Mother Goose village 45
Chicago. White, Easy steps for little feet 1.75	FLEMING H. REVELL Co., 156 Fifth Ave., New York.
Moody Publishing Co., 35 Nassau St., New York.	Le Feuvre, Jill's red bagnet, **75
Moody, Manual of corporation securities, 4th annual no\$7.50; 10.00	J. M. Robinson, 78 Utica St., Boston. Robinson, Book of modern conundrums
Mrs. Louise Wells Murray, Athens, Pa.	George C. Roeding, Fresno, Cal.
Murray, Story of some French refugees, net, *2.00	Roeding, The Smyrna fig at home and abroad
NATIONAL PUBLISHING Co., 241 American St., Philadelphia.	Rollins Publishing Co. Chicago.
Northrop, Grandest century in the world's history 2.50	Lockett, Woodworkers 1.00 W. Rossiter, 56 Fifth Ave., Chicago.
NEALE PUBLISHING Co., 431 11th St.,	Southwick's monologues 10
Washington, D. C. Olmsted, and others, Khu: a departure. 2.00	George P. Rowell & Co., 10 Spruce St., New York.
F. Tennyson Neely, 40 W. 34th St.,	American newspaper directory, 35th year 5.00
New York. Chambliss, At the heart of old Pelee 1.50	Rowell, Leading newspapers considered

RUMFORD PRESS, Concord, N. H.	TOWN TOPICS PUB. Co., 208 Fifth Ave.,
Brown, History of Peacock, N. H.,	New York.
1734-1900 \$4.00	Pollard, The kiss that killed 25
Scott-Foresman & Co., 378-388 Wabash Ave.,	Vynne, Fetters that sear
Chicago.	—, Her strange experiment 25 Wayne, A witch of to-day 25
Marsh, Manual for teaching English	Winter, Half a wife
classics n. p.	Wood, A martyr to love 25
CHARLES SCRIBNER'S Sons, Importations,	
153-157 Fifth Ave., New York.	W. E. VAN AME, Fort Wayne, Ind.
Adams, Primer on teachingnet, *20	Van Ame, Veterinary obstetrical com-
Ainsworth, Old St. Paul'snet, *1.25 Cairns, Principal Cairns	pendium \$1.00
Carlyle, Critical and miscellaneous es-	D. VAN NOSTRAND Co., 23 Murray St.,
says, Edinburgh ed., 3 vnet, *3.75	New York.
Evelyn, Diary of John Evelynnet, *1.25	Gould, Practical hydrostatics 50
Jackson, Intarsia and marquetrynet, *2.00	
Lambert, The sacraments in the New	VEDANTA SOCIETY, 102 E. 58th St., New York.
Testamentnet, *3.50 Nibelungenlied: fall of the Nibelungs,	Abhedânanda, Swâmi, Divine heritage
net, *1.75	of mannet, *1.00
Orr, David Hume 1.25	C. V. Waite & Co., 479 Jackson Boulevard,
Robson, Jeremiah the prophetnet, *20	Chicago.
Rudall, Life of Beethoven new ed 1.00	Waite, Homophonic conversations 1.00
Smith, Stories from the old, old Bible, net, *2.50	WALTON COLLEGE OF EXPRESSION, Spokane,
SILVER, BURDETT & Co., 29-33 E. 19th St.,	Wash.
New York.	Walton, Natural memory system 1.00
Groff, El libro de la salud 42	
SPON & CHAMBERLAIN, 123 Liberty St.,	WEST Pub. Co., 52-58 W. 3d St., St. Paul,
New York.	Southern reporter, v. 33 4.00
Dye, Hot water supply, 5th ednet, *1.00	
Stevenson, Designing and equipment of	Godfrey A. S. Wieners, 662 Sixth Ave.,
blast furnaces 4.00 Thompson, Four schedules for dynamo	New York.
design 25	Omar Khayyám, Rubáiyát50 c.; 1.00
Wildgoose and Orr, Wheel gearing 80	———, Rubáiyátnet, *\$2; net, *10.00 ———, Rubáiyát, limited hand-made
F. A. STOKES Co., 5-7 E. 16th St., New York.	pap. ed\$10; 20.00
Hichens, Felix	
Hickman. Sacrifice of the Shannon 71.50	WILLIAM WOOD & Co., 51 Fifth Ave.,
Moore, The old China booknet, **2.00	New York.
THOMPSON, BROWN & Co., 76 Summer St.,	Buck, Reference handbook of the medical sciences, in 8 v., v. 6\$7; \$8; 9.00
Boston.	
Nichols, Progressive arithmetic, 3 pts.,	Wood-Allen Pub. Co., Ann Arbor, Mich.
pt. I, 35 c.; pt. 2, 45 c., pt. 3, 55	Allen, Teaching truth 50
RECENT ENGLISH BOOKS.	Delitzsch's lectures on "Babel und Bibel." Trans.
ALPINE flowers for gardens, rock, wall, marsh plants.	by Thomas Bailey Saunders. Williams & N. Cr.
and mountain shrubs. By W. Robinson. 3d ed.,	8°, swd., 6d., net.
ALPINE flowers for gardens, rock, wall, marsh plants, and mountain shrubs. By W. Robinson. 3d ed., rev. and il. N. Y., Scribner, [imported,] 1903. 19+344 p. 8°, cl., \$4 net.	JACKSON, B. Notes and reminiscences of a staff officer. Chiefly relating to the Waterloo Campaign
PAX E B. Rise and fall of the Anabantists. Son-	and to St. Helena matters during the captivity of

Pax E. B. Rise and fall of the Anabaptists. Sonnenschein. 8°, 8½ x 5½, 416 p., 6s.

Brassey's Naval Annual for 1903; ed. by T. A. Brassey. N. Y., Scribner, [imported,] 1903. 8+534 p. il. 8°, cl., \$7.50 net.

Christianthy and modern civilization: being some chapters in European history, with an introductory dialogue on the philosophy of history. By W: Samuel Lilly. N. Y., Scribner, [imported,] 1903. 20+374 p. 8°, cl., \$5 net.

A new edition, with considerable additions and omissions, of the author's work "Chapters in European history" published in 1886.

East, W. Q. Last days of great men: Cromwell, Napoleon, Mahomet; Diary of Journey of Napoleon from Smorgoni to Paris, 1812, by Baron Paul de Bourgoing. Photogravure front. Map. Low. Cr. 8°, 7 x 5, 346 p., 6s., net.

Guy, A. E. Experiments on flexure of beams, re-

Guy, A. E. Experiments on flexure of beams, resulting in discovery of new laws of failure by Lockwood. 8°, 9 x 5 %, 122 p., 9s.,

HARNACK. Prof. Letter to the "Preussische Jahr-bücher" on German Emperor's criticism of Prof.

Napoleon. Murray. Cr. 8°, 81/4 x 51/8, 230 p., 7s. 6d., net.

New (The) life. By Dante Alighieri. Italian text with English translation; ed. by Luigi Ricci. N. Y., Scribner, [imported,] 1903. 6+203 p. 16°, cl., \$1 net; leath., \$1.25 net.

Tactics and military training. By Maj.-Gen. George D'Ordel, late Director-General of Military Instruction. N. Y., Scribner, [imported,] 1903. 60 p. 16°, limp cl., 50 c. net.

A humorous exposé of the cumbrous red-tape system of the British Army.

TRADE disputes. Return showing statistics of strikes and lock-outs in each of the ten years 1893-1902. Eyre & S. 1/2d.

TURNER, Sir L. Memories of. Memories serious and light of the Irish Rebellion of 1798, Welsh judicature and English judges, admirals and seafights, municipal work and notable persons in North Wales, strange crimes and great events. Ed. by J. E. Vincent. Isbister. Roy. 8°, 9½ x 5¾, 508 p., 16s.

IMPORTS AND EXPORTS OF BOOKS AND OTHER PRINTED MATTER.

The summary statement of the values of the imports and exports of books and other printed matter of the United States for the month ending April, 1903, and for the ten months ending the same, compared with the corresponding periods of 1902, makes the following showing as regards books, music, maps, engravings, etchings, photographs, and other printed matter:

Values of Books and other printed matter, free, imported from other countries.

	Month end	ing April.	10 months ending April.		
Imported from:	1902.	1903.	1902.	1903.	
United Kingdom France Germany. Other Europe British North America Other Countries	18,492 56,938 97,800 2,177	\$98,279 15.953 53,397 19,683 3,673 6,226	\$932,067 190,591 547,685 337.508 30,266 19,961	\$1,125,060 158,916 571,522 249,468 42,225 20,219	
Totals	249,672	197,211	2,058,078	2,167,410	

Values of Books and other printed matter, dutiable, imported from other countries.

Imported from: United Kingdom. France. Germany. Other Europe. British North America. China. Japan. Other Countries. Totals.	\$85,526	\$85,832	\$1,021,993	\$1,071,435
	6,572	7,756	91,196	79,052
	23,289	28,214	237,038	242,940
	7,094	11,793	78,141	90,377
	4,383	3,745	43,261	40,619
	379	630	12,789	3,574
	1,475	2,363	11,021	17,008
	266	229	5,655	5,029

Values of Books and other printed matter, of Domestic Manufacture, Exported from the United States by Countries.

Countries to which Exported:			[]	
United Kingdom	\$116,002	\$121,497	\$943,177	\$1,067,506
Belgium	5,779	1,339	23,124	27,206
France	4,948	6,704	64,959	66,207
Germany	20,945	25,808	177,835	187,040
taly	1,492	2,612	17,763	20,274
Vetherlands	784	1,021	9,798	10,700
Other Europe	4,461	5,998	33,943	32,537
British North America	115,389	134,610	1,103,584	1,366,806
Central American States and British Honduras	1,412	1,259	18,118	19,392
Iexico	8,561	15,788	101,189	180,548
Cuba,	4,074	7,694	66,227	54,540
ther West Indies and Bermuda	2,520	3,465	28,955	29,858
rgentina	3,222	3,397	26,155	34,022
razil	4,543	1,224	40,660	40,353
hili	1,385	6,432	28,403	35,824
olombia	1,782	493	24,611	25,743
enezuela		266	41,199	5,035
ther South America	6,636	8,759	24,047	55,532
hinese Empire	1,674	2,007	26,629	26,108
ritish East Indies	1,039	1,324	27,439	28,321
apan	3,619	6,725	37,987	56,802
ritish Australasia	33,242	20,723	215,903	200,332
hilippine Islands	36,560	6,239	94,860	55,759
ther Asia and Oceanica	704	645	17,960	25,023
ritish Africa	14,402	7,529	96,341	76,668
Il other Africa	386	116	3,117	13,500
ther countries			110	34
Totals	395,561	393,674	3,294,093	3,741,859

Values of Exports of Books and other printed matter, of Foreign Manufacture.

Free of Duty. Books and other printed matter	\$299	\$11,648	\$12,310	\$25,257
Books and other printed matter	439	2,658	19,173	33,210

Merchandise remaining in warehouse April 30, 1902, \$28,087; April 30, 1903, \$28,531.

Failures in the Book and Printing Trades, January-April.

Books and Papers.—Liabilities.				Printing an	d Engravi	ng.—Liabili	ties.
January February	\$25,308 23,108 80,860	\$15,030 48,395 45,430	\$57,215 7,417 35,541	January February March	\$57,931 465,384 21,392	\$290,034 201,893 549,413	\$701,766 123,439 191,775
April	55,607	14,568	18,496	April	86,076	65,214	115,678

Che Publishers' Weekly.

FOUNDED BY F. LEYPOLDT.

JUNE 13, 1903.

The editor does not hold himself responsible for the views expressed in contributed articles or communications. All matter, whether for the reading-matter columns or advertising pages, should reach this office not later than Wednesday noon, to insure insertion in the same week's

issue.

Publishers are requested to furnish title-page proofs and advance information of books forthcoming, both for entry in the lists and for descriptive mention. An early copy of each book published should be forwarded, as it is of the utmost importance that the entries of books be made as promptly and as perfectly as possible. In many cases booksellersdepend on the Publishers' Weekly solely for their information. The Record of New Publications of the Publishers' Weekly is the material of the "American Catalogue" and so forms the basis of trade bibliography in the United States.

"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeaver themselves by way of amends to be a help and an ornament thereunto."—Lord Bacon.

THE BOOKSELLERS' CONVENTION.

The convention of the American Booksellers' Association at the Gilsey House this week, while it was unfortunately deprived of the co-operation of some of its leading members, who were detained on account of illness and other unavoidable causes, was fairly representative of the country, and was as enthusiastic and aggressive in temperament as any of its predecessors. The most important measures discussed, and upon which resolutions were drafted for recommendation to the American Publishers' Association, were the inclusion of fiction in the fully protected net list, and the extension of the time limit on protected books to two years. These steps in advance are the natural, in fact, logical, results of the success with which the reform has thus far been maintained. Inasmuch as it has been demonstrated that the published price can be maintained on copyrighted books in other departments of literature, it is but natural for the bookseller to claim that the same will hold good in the case of fiction.

The resolution looking to the extension of the time limit was the result of a long deliberation. While a large number present were in favor of protecting the price of a book during the life of a copyright, the majority were doubtful whether it would be wise to go to the extreme at this period of the existence of the Association.

A hopeful sign in the discussion of these two questions was the trend of the opinion expressed by the representatives of the book departments of the department stores, who were present. This was unanimously in favor of protecting fiction and extending the time limit. The co-operation in maintaining prices from the start of the reform movement by the department stores operating book departments was recognized by the Association in a resolution inviting those who have not yet become members to identify themselves with the Association and to share in all the benefits achieved.

The objection to the giving of trading stamps or other premiums with a net book is well timed. Any such scheme as this must be regarded as a discount, and therefore as an infringement of the rules governing the sale of net books. Dealers in other lines have so regarded the matter and taken steps to protect their goods against underselling of this kind. In fact, at the May meeting of the Manufacturers' Association of New York this subject was discussed, and resolutions passed favoring a movement that would secure legislation against the use of trading stamps. This will probably be unnecessary because we are confident that this innovation will not last. In the West, where the trading stamp scheme originated, we understand it is fast disappearing, experience having taught the small dealer that it is more of an annoyance than an advantage, besides adding to the cost of doing business more than is often realized in the way of profits.

Throughout the meetings the various problems that confront the retail bookseller and the difficulties that beset him were discussed in temperate language and in a common sense way. To one or two questions the members of the Association have evidently not yet given careful and philosophic thought, as is specially apparent in the framing of one of the resolutions, which resolution we shall take occasion to discuss in a future issue. We have no doubt that the wishes of the convention, when ratified by the members of the whole Association, will receive the consideration which they deserve from the American Publishers' Association.

THE TREES WE READ.

NINE successful novels recently published in the United States, so the Chicago Daily News figures out, "had a total sale of over 1,500,000 copies. Since the average weight of each book sold was probably twenty ounces, a little calculation will prove that these 1,500,000 books contained approximately 2,000,000 pounds of paper. A manufacturer of paper asserts that the average spruce tree yields a little less than half a cord of wood, which is equivalent to about 500 pounds of paper. In other words, these nine novels swept away 4000 trees, and they form but a small part of the fiction so eagerly read by the American public."

THIRD CONVENTION OF THE AMERI-CAN BOOKSELLERS' ASSOCIATION.

FIRST DAY'S SESSION.

THE third annual convention of the American Booksellers' Association held its first session in one of the parlors of the Gilsey House, Broadway and Twenty-ninth Street, New York, on the morning of June 8, President Clarence Wolcott in the chair. Owing to illness, and other unavoidable causes, a number of the more prominent out-of-town members of the Association were absent; nevertheless, about fifty members, representing the different sections of the country, and a large number of interested visitors filled the parlor. The following is a list of the delegates present so far as they were registered:

H. C. Barnhart, York, Penna. E. R. F. Blogg, of Win. J. C. Dulaney Co., Baltimore, Md. E. R. F. Blogg, of Win. J. C. Bulancy Co., Panamore, Md.
Albert Brandt, Trenton, N. J.
Ralph Brandt, Trenton, N. J.
Chas. A. Burkhardt, of E. P. Dutton & Co., New
York, N. Y.
Walter L. Butler, of E. S. R. Butler & Son, Wilmington, Del.
Wallace H. Cathcart, Secretary of The Burrows
Brothers Company, Cleveland, O.
Edward J. Clode, New York, N. Y.
Mr. Davis, of Forsyth & Davis, Kingston, New York,
Harry F. Davis, of R. S. Davis & Co., Pittsburgh,
Pa.

John Dingman, of Chas. Scribner's Sons, New York,

William Doxey, of The Cushing Company, Balti-

more,

more, Md.

B. G. Eichelberger, Baltimore, Md.
George N. Ells, Waterbury, Conn.
Desmond Fitzgerald, of R. F. Fenno & Co.
W. Y. Foote, of W. Y. Foote Co., Syracuse, N. Y.
Chas. P. Gibson, Greenville, Ohio.
F. E. Grant, New York, N. Y.
F. Stanley Harrison, of W. E. C. Harrison & Sons,

Grant, New York, N. Y.

F. E. Grant, New York, N. Y.

F. Stanley Harrison, of W. E. C. Harrison & Sons, Baltimore, Md.

J. Wilson Hart, New York, N. Y.
Horace H. Jackson, Bridgeport, Conn.
Davis L. James, Cincinnati, Ohio.

R. E. Judd, of Edward P. Judd Company, New Haven, Conn.

S. E. Lawson, New York, N. Y.

E. A. Lycett, of Lycett Stationers, Baltimore, Md.

S. F. McLean, of S. F. McLean & Co., New York, N. Y.

E. M. Lycett, of Lycett Stationers, Baltimore, Md.

S. F. McLean, of S. F. McLean & Co., New York, N. Y.

Henry Malkan, New York, N. Y.

J. W. Nichols, New York, N. Y.

Mr. and Mrs. Sidney L. Nusbaum, Norfolk, Va.

W. Millard Palmer, of Lyon, Kymer & Palmer Co., Grand Rapids, Mich.

Arthur J. Patterson, of Beecher & Kymer, Kalamazoo, Michigan.

Clarence W. Pierce, of J. P. Ambler Co., Poughkeepsie, N. Y.

T. Pillot, Houston, Texas.

Wm. H. Plunkett, Trenton, N. J.

Miss Clara Rice, of Hewart & Co., Baltimore, Md.

William Rickey, New York, N. Y.

Clarence W. Sanders, of St. Paul Book and Stationery Co., St. Paul, Minn.

Henry Saunders, Onconta, New York.

William Schroeder, St. Joseph, Mo.

Theodore Schulte, American Baptist Publication Society New York, N. Y.

E. T. Sills, Meriden, Conn.

J. H. Tewksbury, Boston, Mass.

A. Wasserman, New York, N. Y.

Clarence E. Wolcott, Syracuse, New York.

At 10:30 A.M. Mr. Wolcott opened the convention with the following address:

"I have been looking forward with eager anticipation to this third annual gathering of the American Booksellers' Association. Three

years ago the bookmen of this country knew little of each other's personality except through hearsay. To-day, thanks to this organization, we are drawn closely together. No longer isolated in thoughts and purposes we are advising with each other for the betterment of our profession. Our interests are unified, new hopes kindled. Reaching out to help each other, we are joined heartily by the publishers. Our former rivals, the department stores, with few exceptions, are cooperating with us. Publishers and dealers alike are coming to realize that the profession of bookselling calls for a high order of talent, without which adequate returns for efficient service may not be realized.
"The consummation of all our hopes, as to

profits, is not yet achieved. More hard work remains for us to do. The net price system must prevail everywhere. All new books should be factors contributing their full share of profit to our business. Half-hearted protection must go. A sliding scale always tends

downwards.

like.

"That we should have had opposition to contend with was natural and inevitable of course. No genuine revolution was ever accomplished without struggle and contention. It has cost our Association much time, trouble and expense to defend our position Something like eight against adversaries. hundred dollars for attorney's fees and disbursements swamped our treasury. worthy secretary, always standing in the breach, came to our rescue and advanced the money necessary to cover these expenses. He has given his best thought through the whole year since last we met to advance our cause. Let us not forget these things, gentlemen; and right in this connection let me say to the booksellers of the country through you that in my judgment there is little excuse for any member to refuse to join our ranks and contribute cheerfully and promptly the five dollars required yearly for membership. It is the best item of expense appearing on the yearly balance sheet. This is especially true of all who attend our meetings. It seems to me that a ten-fold return for the expenditure of the price of a box of cigars awaits the man who comes to our sessions, if for no other reason than to get ideas of how the other fellow does his work in his native place.

"This leads me to say, that in my daily routine in Syracuse I often think of the man from St. Paul, with his genial eye and sturdy methods; of the member from far away Texas, with his Southern accent and natural hospitality; of the men from Cleveland and Pittsburgh, Baltimore, Grand Rapids, Wil-mington, Cincinnati, Boston and New York. all earnest, forceful, intelligent men; and these thoughts inspire new courage for the daily struggle with prices, discounts and the

"I greet you all heartily, gentlemen, and trust these sessions will be highly profitable to us in many, many ways.

"The skies are darkened outside, and the long expected rain which we so gladly welcome comes to freshen and restore all nature. May we, too, be brightened and invigorated

by the showers of helpful discussions. With Wordsworth let us say:

"'Still may a veteran few have pride
In thoughts whose sterness makes them sweet;
In fixed resolve by reason justified
That to their object cleave like sleet.'"

The first order of business was the reading of the following:

TREASURER'S REPORT.

Cash on hand June 16, 1902....... \$369.51 Dues recd. during 1902 after June 16. 368.25 " " 1903 to June 8. 1749.50 \$2487.26

Paid the Secretary by authorization of the Executive Committee. Balance due Secretary at last report. \$668.95 Secretary's account to Dec. 29, 1902. 1608.78

2277... 209.53 \$2487.26 · Cash in hand.....

351 members have paid dues so far this year. On motion the treasurer's report was received and referred to the Auditing Committee for examination.

The secretary's report was then read.

SECRETARY'S REPORT.

April 15, Balance due Secretary......\$1052.35 June 8, 1903, Expended by Secretary from April 15th to date..............3088.02

\$4140.37

June 8, 1903, Cash received from Treasurer since April 16, 1902......\$2933.94 June 8, 1903, Balance due Secretary.....\$1206.43

It was moved that the secretary's report also be referred to the Auditing Committee for

examination. The following Committee on Nominations was then appointed: E. R. F. Blogg, chairman, T. Pillot, W. Millard Palmer, Walter L. Butler, Harry F. Davis, Davis L. James, Sidney L. Nusbaum, William Schroeder, Clarence W. Sanders, J. H. Tewksbury, Al-bert Brandt, R. E. Judd, and Charles A. Burkhardt.

The president was directed to appoint a committee of five to draft resolutions. The following members were appointed to serve on this committee: Harry F. Davis, chairman, Wallace H. Cathcart, Clarence W. Sanders, T. Pillot, and B. G. Eichelberger.

The general discussion of the following questions read by the secretary then ensued:

(1) Do you favor extending the present period of protection; and if so would you maintain the net price for only two years, or during the life of copyright?

(2) Do you favor increasing the present price of protection on fiction; and if so to what extent?

Mr. Jackson suggested that the chair solicit an expression of opinion on above questions from all delegates present. The call was re-

sponded to freely.

The opinions on the first question varied, but when put to a vote those who favored to extend the time to two years were in a large majority. The concensus of opinion on the question of placing fiction on the protected net list was practically unanimous in favor of recommending that step for consideration to the American Publishers' Associa-The matter was then referred to the Committee on Resolutions and the meeting adjourned until ten o'clock of the morning of Tuesday, June 9.

THE THIRD ANNUAL DINNER.

The annual dinner, owing to the loyal cooperation of the Booksellers' League and the Booksellers' Association of New York, was well attended. Nearly two hundred persons filled the large dining-room and several tables in an adjoining room. Among the guests of honor were Simon Brentano, the Rev. Thomas Dixon, Jr., Thomas Seton, E. W. Townsend and Major F. T. Leigh. After coffee had been served, Mr. Wolcott, who also presided at the dinner, on behalf of the American Booksellers' Association, presented to Mr. J. W. Nichols, the secretary, a handsome silver service. Mr. Nichols, who was visibly touched by this mark of esteem, declared himself unable to make a speech, but in a few words expressed his hearty thanks.

Mr. Simon Brentano, speaking for the Book-sellers' Association of New York and the Booksellers' League, then greeted the assem-

bly with the following:

ADDRESS OF WELCOME.

It is no less a privilege than a duty, as I perceive it, that has become mine, when I am suffered to offer on the part of the Booksellers' League and the Booksellers of New York a formal welcome to the members of the American Booksellers' Association at the outset of their present convention. Indeed, we may all be sure that all other trades allied directly or indirectly would be glad to join us in wishing that your conferences will be entirely successful, and to know that because of them there will be attained some additional and permanent improvement in the business and profession of retail bookselling.

You will discuss seriously such means of betterment that can be of direct and practical

service.

To that end I offer for such thought as may be of slight service to you in your proceedings, one of the main principles that must be fought out and won before we can reconstruct and maintain in a healthy condition throughout the United States retail bookselling.

It is the question of retail price.

The selling at, and maintaining of, a fair retail price will in its finality mean either the life or death of retail bookselling as carried on in its best days and as is the hope alike of the public, the publisher and the retailer to see perpetuated.

The public is prepared to pay and will pay a fair price for a book. It is not of chief or highest consequence whether a customer pays five or ten cents more for each book, provided

that the price is uniform.

This five or ten cents in question means in many businesses the difference between a profit or loss side arising from retail book-

selling.

It is clear that if in the business of publishing it is intended as a permanent part and principle on the part of publishers to fix for each book a retail price and announce such retail price to the public, it is the manifest duty of the publisher to aid with every means in his power in honestly seeing to it that such prices as have been established by him shall be maintained.

Some method must be found which will allow a book to be sold at the price advertised and no other, and such a system must be inaugurated whether all books are called net books or have any other denomination. If such a policy to publishers seems inexpedient, or if publishers are unwilling or unable to attain to that point where publishers' prices will be paid by retail buyers, is it not then better to discard all published retail prices and to sell to booksellers and leave the bookseller to fix for each book such a retail price as in his judgment may seem best.

One cannot reasonably expect the publishers to be of greater service in this direction until the retail bookselling trade for and by itself will throughout the year carry in stock a larger variety of books and one more adequate to serve their respective trades. .

The increase in public libraries and other forms of supplying books to readers through other means than direct purchase, have seemed to limit sales; yet this need not dis-hearten booksellers. There is ample room for good book stores everywhere. A careful selection of stock and capable salespeople and intelligent service generally will find response in most communities.

It should be remembered that thousands of retail customers-men and women of great intellect and of cultivated taste in reading—find many book stores unequipped to give then proper service. Purchasers increase according to character and excellence of help.

Every retailer should serve his customer Everything else comes last, and especially last should come, if at all, any personal feeling between a retailer and publisher which causes a retailer to hesitate to put in stock as promptly and serve his customers—as he would otherwise-with any book of merit and importance, simply because of relations between a retailer and publisher, which are of no concern and of no interest to the cus-

Another thing which must be definitely taken into account before we can hope for the advancement and endurance of retail bookselling is to found a school for retail bookselling, carrying out the idea of Mr. Growoll. Without such a school it does not seem possible to nurse back into the great life and strength which should surround it, the profession of retail bookselling. Furthermore. it is necessary and should be possible to reward the skilled, trained and arduous labor done by the best retail book clerk more highly than is the case now.

No problem attending the present condition of retail bookselling can be solved unless each man for himself determines to overcome obstacles and approaches every condition which seems at fault in his particular business full of hope, courage, and with that persistent determination that will conquer.

I fear I have said much in this lingering address which may have been unwelcome, and yet have failed to bid you welcome. To all guests, and especially to the out-of-town delegates, we bespeak for you the sincere hospitality of all the retail establishments of this city. We shall be glad if the delegates honor

us with their visits, and we shall be pleased at such times to learn from them their experiences, and in turn be of such guidance to

them in such matters as we may.

Again I express the hope for a most successful convention, that all of you may return to your businesses with better spirit and purpose after your brief absence. And, remember, if to some of us there shall be denied that great money reward which comes to merchants in other lines of business, we can be animated by having in thought what the glorious Milton said of books: "A good book is the precious life blood of a master spirit embalmed and treasured up on purpose to a life beyond life."

And with this great tribute to good books, and with the hope that as merchants we have had some little part in their distribution, I

bid you all success.

The chairman introduced the first speaker of the evening, the Rev. Thomas Dixon, Jr.

Mr. Dixon said, in part: "I wish to congratulate you to-night upon this organization. wish to congratulate you as an author. wish to express to you my heartiest sympathy,

and my faith in it and its future.

"The theme upon which I have to speak to you to-night is 'The Secret of American Power.' A distinguished critic has recently said that the American holds the centre of the stage of the world. I believe that is true. As a student of history, I believe it is true. There is a reason for this. The financial centre of the world is shifting from London to New York. The diplomatic centre is shifting to Washington.

"What is the secret of the development of the American? The secret lies first in his birthright as a free man, and second in the development of his character into the most powerful individual man the world has ever seen. It is the secret of all-powerful character." Mr. Dixon spoke at length on the Mr. Dixon spoke at length on the subject of race prejudice dwelling specially upon the status of the negro in the South. Touching on socialism, he said in conclusion, "Socialism, to-day, is the substitution of a soulless machine for the soul of an individual."

Mr. Dixon was followed by Mr. Ernest Thompson Seton, who spoke on "The Point of View in Nature Study." Mr. Seton said that in the study of animals, as in the study of all other important subjects, the key- or guideword is "Sympathy." He said that the oldfashioned idea was that "The animal was way down, and man, a thing of deep reason, was way up." He continued, "How absurd! We know better now. We know that man is a creature of character, instincts and a large measure of reason. The animal has the beginnings of all that man has. In other words, the difference is one of degree." In support of his statement, Mr. Seton related a number of stories of remarkable animal sa-

The next speaker was E. W. Townsend ("Chimmie Fadden.") His "reminiscences," jokes, and sallies kept the booksellers convulsed with laughter. His speech was most thoroughly enjoyed.

W. Millard Palmer, of Grand Rapids, Mich., next spoke on the

POSSIBILITIES OF THE REFORM FROM THE BOOKSELLERS' POINT OF VIEW.

I suppose that this topic was assigned to me at this point in the programme in the hope that you probably would see the rising sun of a resurrected booktrade before I got through. I wish to assure you that I shall speak of only two or three things that particularly interest every man who is a participant in the work of publishing books, of selling books, and, particularly, of writing books.

Some three years ago a number of booksellers and publishers got together to see if something could be done to stay the decline of the bookselling trade, as well as to put it on a stable basis. In order that that might be done, The American Publishers' Association enacted what they called "Reform Resolution Number One," to place certain new publications on a net basis, to publish them at a price which should be a fixed price, from which not one cent of discount should be given by any bookseller, whether he should be a professional bookseller or a department store manager.

Now why was this done? I see before me to-night, gentlemen who have been in the bookselling business for half a century. I, myself, in my short experience in the bookselling business, remember that even twenty years ago we were in a prosperous condition. But what was the condition three years ago? It was a time to call in a coroner upon the bookselling trade. The publishers and booksellers decided to try to do something to save the trade from demoralization. The step was taken; the patient has been resuscitated; and we are now, to-night, in this great city of New York, the great financial centre of the world, at a crisis—at a crisis in the bookselling, book-producing, book-writing of America. Why?

When the reform was started, we urged upon the publishers that they should put, first of all, above everything else, novels—books of fiction—upon a net basis, and why? Because those were the trade books; because those who wished to profit by bad methods, advertised them at cut prices—not between the list and cost, but at cost, and below cost; and so we said, "It is essential that you first of all protect the price upon the novel."

Now, there were publishers and booksellers who feared that if the radical step of placing bookselling upon a net basis were taken it could not be accomplished. The publishers decided to put the net price upon other classes of literature—upon history, upon biography, travel, theology, and other lines. Did that accomplish any good? It accomplished one thing. It demonstrated to the booksellers of America that they could do that which they were fearful they could not accomplish; that a price could be placed upon a book, on a copyrighted book, and that that price could be maintained, in New York, in San Francisco, in New Orleans, in any place in the United States. It demonstrated that the publisher can put a price upon a book and have

it maintained. If he can do it on a book of travel, he can do it on a book of fiction.

The crisis is this: I believe that to-morrow, in convention assembled, the American Booksellers' Association representing six hundred booksellers of the United States of America, (there used to be three thousand,) will enact resolutions requesting the publishers to place fiction upon a net basis. If this is done, the profession of bookselling will again be placed upon a dignified and profitable basis. If it is not done—I wish to emphasize it; I say it with due respect to the American Publishers' Association, and to every member therein—if it is not done, you publishers, you authors, as well as we booksellers will live to rue the day. Let it be distinctly understood that the fact having been demonstrated that the price can be maintained, every book that is published can be placed upon the net list. And the sooner every bookseller gets from his mind the idea that he must give a single cent of discount, the earlier you will see the trade upon a safe and profitable basis. .

Only yesterday, on the train coming from the West, I clipped this London item from

The Chicago Record Herald:

"Referring to the new movement to which I alluded last week for an improvement in the dispersal of literature in this country, the Bookshops Company has now established itself at 34 Norfolk Strand. Writing from there Frederick Whelan says that the new bookshops will endeavor to provide that stimulus for readers which the German system has proved to be so useful in Germany. In a lecture delivered by William Heinemann before the Associated Booksellers of Great Britain he said: 'The local bookseller in Germany, particularly in the smaller towns, has an establishment which every educated person in the place visits from time to time. On the arrival of the Leipsic parcel he inspects the newest publications and sees them within a few days of their issuing from the publishers. He is thus able to handle them, examine them and select from them."

And that day shall come in this country! We who have been struggling up the height on this side will from the top view the promised land on the other side.

A. Growoll, managing editor of The Publishers' Weekly, then delivered the following address on

THE BENEFITS OF TRADE ASSOCIATION.

Whatever tends to dignify the ancient and honorable business of the bookseller touches my heart. It has been my privilege, as man and boy, to witness the vast development of the American booktrade for nearly half a century, during a large part of which time I have been more or less directly identified with the making and the sale of books. Indeed, I may say that I have been associated with every department of the publishing and bookselling business-printing and binding books, publishing and selling them, and even writing some-for which there has been a limited demand. Then, as you know, I have written about books, and have endeavored, in an humble way, to act as a pathfinder for many of you in your search after unknown or little known books. But before I cultivated any of these gentle arts I cultivated the habit of buying books, and I am able to testify that my digressions in that direction brought me many times into centact with a race of men whom it was an honor to know; men who seemed to feel that in placing a good book in the hands of a reader they were more than traffickers, more than dealers in merchandise; that they were wighted with the responsibilities, and dowered with the privileges, of the educator, who seeks to make the world wiser and better by the diffusion of useful knowledge.

A cursory view of the great progress of the nation, especially during the last three decades, conclusively shows that the business of publishing and selling books has not as fully shared as it might have done in that marvellous development. In saying this I do not overlook the enormous and wonderful increase in the production of text-books and works of reference, nor the amazing consumption of what may be termed "light literature, or the increasing and now amazing issues of the periodical press. Neither am I unmindful of the great increase of publications in the departments of miscellaneous literature; and yet the fact remains that relatively, considering the increase in population and of the purchasing ability, the great body of our American people to-day give comparatively little encouragement to the American author, the American publisher and bookseller, in their all-important work of developing an American literature.

Consider for a moment what has been done during the last thirty years in rearing and maintaining the college, the seminary, the grammar and the common school; consider, also, the enlargement of the public library system, and the wide expansion along all other educational lines; and then remember how comparatively few people of a refined intelligence, while adorning their homes with all the fads and fancies of the decorative art to set off elegant and luxurious furnishings, make no provision whatever for the bookcase and the book! Take any one of our larger towns and cities, and you will find a score, more or less, of flourishing establishments packed to the full with costly woods and fabrics set in luxurious frames and shimmering in all the dazzling lights of high decorative art; and yet in the town or city where you will readily find all these the business places which minister to the higher wants are languishing for proper support, and many or our trade have therefore been obliged to keep up a constant fight to make both ends meet! I am no pessimist, but I know that no city, for its own sake, can afford to be without such an educational centre as where men can go and keep themselves in tcuch with the intellectual movements of the time; that no home, however rich the owner or how elegant and luxurious its furnishings, can be in the best sense a home where no provision is made for the intellectual wants. The newspaper and the magazine will not supply this want. The paper novel cannot do it. It is only the book—the good book, in the truest sense—that can prevent a sordid, heavy atmosphere from settling down upon such a habitation.

But let us not be too hard on the leisure An educator placed by Providence in the centre of a population, either great or small, must not only make himself felt by the very powers within him, but himself must possess a keen sense of his own responsibility to his friends and neighbors. In order to accomplish this he must be a man conscious alike to his opportunity and duty. He must not sit in an easy chair and wait until he is recognized as an educator. must first recognize himself; then insist that what he has to give he is prepared to give there and now. He must stand on his calling, not with a supercilious conceit, but with an intelligent and persistent earnestness that will command respect and win success, according to the measure of his individual ability. I hold and ever have held that the bookseller is an educator; but an educator who has never been recognized as he deserved; and the question I now put to you is, Whose fault is it? Is it the fault of the public, or is the fault all his own that he has come largely to be classed as a mere dealer of merchandise, rather than as an essential factor in the great educational movement of our times?

As an evidence of a disposition on the part of the American bookseller to place himself upon his proper level, we all hailed with delight the formation of this association. There was need for organization so long as we did not overlook the rights and duties of the individual, so long as we bore in mind the fact that the interests of the publisher and the bookseller must be identical, if both would

enjoy health and prosperity.

The publisher must use you as his distributing agent. He cannot reach directly the public of this continent, for while he can make a book for a reader in California, he must use the bookseller to place the book in his hand; and is it not common sense, is it not in the interest of all good fellowship, is it not a good principle in business, that the publisher should remember that the bookseller is his agent, indispensable to his success, and that the publisher should not only stand by the bookseller, but make the bookseller's interest his interest by seeing to it that all the bookseller's rights are maintained in a word, the publisher should use and not abuse the bookseller. The fact that this was often overlooked formed a reason, and a sufficient reason, for an organization like this, which by its scope and power would compel a redress not only of all present wrongs, but the establishment of all just rights, and at the same time lift your business to its old-time dignity, and keep it before the public in every city, and town, and village, that the bookstore is an educational institution; one as indispensable, according to its measure, as a school or college, yet placing no tax upon the town or State for its support, and demand from the individual buyer only a reasonable mercantile profit on its sales, which profit would after all represent only a fair wage for an honest day's work.

The relations between publisher and book-seller should be a mutual one. But, gentlemen, you must see to it, as the publisher must see to it, that practically the interest be one. The publisher cannot help you unless you

will help yourselves. Heretofore the two interests were drawing apart. This was not wholly the fault of either side. What was wanted was that the tendency should be the other way. It will take time to establish this principle, but it can be done; in fact, a sur-prisingly large share of the work has already been accomplished through the two organiza-

tions so recently called into existence.

As you know there have been booktrade organizations before this. There have been booktrade organizations as a matter of fact since the formation of the Boston Association of Booksellers in 1794. None of these survived very long. And why did they die? Perhaps it was because their members did not keep full faith with each other; or they built too largely on a purely mercantile or selfish ground; or because some of its members came to look upon it as an organization that might possibly put a little more money in the individual purse, and so the short candle went

As that sturdy champion of booktrade reform, the late Mr. Anson D. F. Randolph, to whom I am indebted for much of the inspiration of my address once said on a similar occasion: "No movement for reform can live or flourish if there be not woven in its fibre something more than the symbol of a dollar. There must be connected with it a sentiment to induce; an unselfish motive to attract; a living purpose to confirm and hold. A reform so established will in time work out not only pecuniary benefits, but produce still larger results for the betterment of society, in the building up and broadening of the individual character. Even in these days of fierce competition and broad materialism the old trade proverb, 'every man for himself,' does not go unchallenged. The world is not as selfish as it was of old; so that while standing for one's rights there is a growing disposition to recognize the rights of others. I put it as an axiom, that the man in trade who, without being unjust to himself, seeks always to be just to his neighbor, is the man in the long run who, having the same measure of ability, will win the most and hold the longest."

Now, in this organization of our honored trade, if it would enjoy the largest measure of success, the element of pure individual selfishness must be eliminated. The bookseller in the town and the publisher in the city must be true to his neighbor as to himself. Bear in mind that we are not dealers in mere merchandise; that we are educators, each governed by a proper spirit of enterprise and industry, and that if one be favored with a larger success than the other, it is not to be the result of overreaching or underreaching, but rather to a broader intelligence, a clearer recognition of the laws that govern trade, an alert industry, and a quickened apprehension that has made two blades of grass to grow where only one grew before.

Major F. T. Leigh, of Harper & Brothers, being called upon for a few remarks, said: "It is a great pleasure to be here this evening. I have been uplifted, entertained, and amused by some of the speakers, and exceedingly interested by others. I have been especially interested by those speakers who have touched and dwelt upon trade topics.

"The principle underlying the statements of our friend, Mr. Growoll, is one that I sincerely believe in. The publisher must rely upon his good friends, customers and associatesthe booksellers-for the distribution of the property which he distributes on behalf of the author. Of course, I am not authorized in any way to speak for any of them, but I know we shall await with great interest the result of your deliberations.

"As a publisher whose station is in this city, I am glad that it has been my good fortune to have been at this dinner. I am glad your Association has been so prosperous. I am glad that the problems of the trade have been approached with so much conservatism and intelligence."

Horace H. Jackson, of Bridgeport, Conn., closed the evening with the following remarks: "I little thought, Mr. President, and members of this Association, as I stood to-night in the hotel door, a few blocks up, that I should have occasion to use the words I saw across the street. The words are as follows: 'An All Star Stock Company.' I dwelt upon those words for two or three minutes, and I began to think, 'That means that every one whose name is upon the programme is a star, a star of unlimited magnitude.' When I came up here, and picked up this menu I said, Surely, here are repeated the words I saw on Broadway, "An All Star Stock Company.

"When I was a lad, I went to work in a bookstore. I didn't understand much about books; but it was in the days when the publisher had wooed the bookseller, and they were united. They were living peacefully together. Each recognized the other's function, his worth, his merit, his dependence on the other. And then came a time-about '80when there came into the family high words, misunderstandings, and the members of the family became estranged, as you often see it reflected in the domestic circle. For almost twenty years they were in that condition. About three years ago, by the cement of kind words and gentle influences they were brought a bit closer. They have gone on successfully and kindly for three years. They each recognize that they made a mistake in the years gone by. They want a closer union, and I believe we find it to-day in such meetings as

The hands of the clock pointed almost to midnight when Mr. Wolcott closed the banquet with these words: "In the name of the Âmerican Booksellers' Association, I bid you all good night."

SECOND DAY'S SESSION.

The second day's session was opened promptly at ten o'clock in the forenoon by the appointment of a Committee on Audit to examine the secretary's report. The Committee on Nominations then submitted the following report:

The Committee on Nominations report that the following names have been agreed upon for officers and members of the Executive Committee and Advisory Board, and present the same to the convention and members of

the Association for their approval:

OFFICERS.

President, Clarence E. Wolcott, Syracuse, New York.

Vice-President, Charles W. Burrows, Cleveland, Ohio.

Vice-President, Edwin B. Curtiss, San Francisco, California.

3d Vice-President, Frederic F. Hansell, New Orleans, Louisiana.

Secretary, J. W. Nichols, New York. Treasurer, August Eckle, New York.

EXECUTIVE COMMITTEE.

Charles W. Burrows. Albert C. Walker. Clarence E. Wolcott. W. Millard Palmer. August Eckle. William T. Smith. J. W. Nichols. C. W. Sanders.

ADVISORY BOARD.

Dewberry & Sons, Birmingham, Ala. The New Wilson-Webb Company, Little Rock, Ark.

Payot, Upham & Co., San Francisco, Cal. Kendrick Book & Stationery Company, Denver, Colo.

The Edward P. Judd Company, New Haven, Conn.

E. S. R. Butler & Sons, Wilmington, Del. William Ballantyne & Sons, Washington, D. C. W. E. Chenot, Tampa, Fla.

American Baptist Publication Society, At-

lanta, Ga. Pioneer Book Store, Boise City, Idaho. Frank Simmons, Springfield, Ill. Smith & Butterfield, Evansville, Ind. Baker-Trisler Company, Des Moines, Ia. Hall Stationery Company, Topeka, Kan. John P. Morton & Company, Louisville, Ky. F. F. Hansell & Brother, New Orleans, La. Loring, Short & Harmon, Portland, Me. B. G. Eichelberger, Baltimore, Md. The Old Corner Book Store, Incorporated, Boston, Mass.

Sandford-Putnam Company, Worcester, Mass. Macauley Brothers, Detroit, Mich. Nathaniel McCarthy, Minneapolis, Minn. Clark & Company, Vicksburg, Miss.

William Schroeder, St. Joseph, Mo. Bryant & Douglas Book and Stationery Com-

pany, Kansas City, Mo. John G. Evans, Butte City, Mont. Megeath Stationery Company, Omaha, Neb. William P. Goodman, Manchester, N. H. E. Madison, Montclair, N. J. Samuel E. Newcomer, Albuquerque, N. M.

E. P. Dutton & Company, New York, N. Y. W. Y. Foote & Company, Syracuse, N. Y. Otis Brothers, Buffalo, N. Y

H. Taylor Rogers, Asheville, N. C. Davis L. James, Cincinnati, O. Oklahoma State Capital Printing Company,

Guthrie, Okla.

J. K. Gill Company, Portland, Ore. American Baptist Publication Society, Philadelphia, Pa.

R. Weldin & Company, Pittsburgh, Pa. Harry Gregory, Providence, R. I. Clifford L. Legerton, Charleston, S. C. J. J. McNamara, Rapid City, So. Dak. Hunter & Welburn, Nashville, Tenn. T. Pillot, Houston, Tex.

A. R. Derge & Company, Salt Lake City, Utah. Hobart J. Shanley & Company, Burlington, Vt. Caldwell-Sites Company, Staunton, Va.

Lowman & Hanford Stationery and Printing Company, Seattle, Wash.

Frank Stanton, Wheeling, W. Va. George Brunder, Madison, Wis.

The report of the Committee on Nominations was adopted as read.

A Committee on Audit was then appointed

to examine the treasurer's report.

The following resolutions were submitted by the Committee on Resolutions:

Whereas, The net price system has been in successful operation for more than two years, and Whereas, It has been demonstrated that a net price can be maintained on copyrighted books, and Whereas, We feel assured that the American Publishers' Association is in perfect sympathy with our efforts to place the book business upon a profitable basis, now therefore be it Resolved, That the cutting of prices on books of fiction and the inability to realize thereon a living profit, has been the evil most disastrous to the bookselling trade; and as the protection now existing affords an adequate profit to the bookseller and admits of a scale of varying and unsatisfactory prices, we earnestly request the American Publishers' Association immediately to place all fiction on the net list. the net list.

Resolved, That since it has been demonstrated Resolved. That since it has been demonstrated that the prices of many strong books are cut just at the height of their sale by reason of the fact that the period of protection is for only one year; and while it is our earnest conviction that the period of protection should ultimately be made to cover the life of the copyright, we earnestly request that immediate action be taken to maintain the net price for not less than two years. not less than two years.

Resolved, That we endorse the attitude of the American Publishers' Association in declining in 1902 to increase the discount on net books to libraries, and we do hereby again renew our expression that if any change is made in the rates to libraries, it should be in the direction of decreasing the discount, and as soon as possible, selling all books to libraries at the full net list as is done under the English system. system.

Resolved, That as we recognized at the beginning of this reform movement that the interests department stores operating book departments are identical with the interests of professional booksellers, and as a vast majority of the department stores of the country have been giving the reform movement cordial and hearty support, we renew our invitation to all department stores operating results. vitation to all department stores operating regular and permanent book departments, and who are not aiready members, to join the American Booksellers' Association and thereby aid us in our efforts and share in all benefits achieved.

Resolved, That the American Publishers' to be requested to rule that the giving with a net book or the acceptance in part payment therefor, any premium, whether it be a trading stamp or any other article, be considered a discount from the net price and an infringement of the rules governing the sale of net books.

WHEREAS, A methodical investigation of the expense of doing a retail book business shows that the proportion of expenses to gross sales was an average of fully 25 %, without including any interest on the capital invested, and

WHEREAS, The present discount of 25 % generally allowed by publishers on net books yields a profit that is totally inadequate, therefore be it

Resolved, That we earnestly request and urge the American Publishers' Association to recommend to its members that the discount on net books be not less than 33 1-3 %.

less than 33 1-3 %.

Resolved, That the Secretary of this Association be instructed to submit the foregoing resolutions to all members of the American Booksellers' Association for their ratification.

Upon motion each resolution was discussed separately.

Upon further motion the resolutions submitted by the Committee on Resolutions were adopted as read.

It was then moved and carried that a Committee of Five be appointed to present the foregoing resolutions to the American Publishers' Association.

A discussion followed with reference to the payment of the deficits of the Association. It was moved that the secretary be requested to have lists of active booksellers in all localities throughout the country sent to representatives of the American Booksellers' Association in these localities, so that they might see the booksellers and induce them to pay their dues, and to join the American Booksellers' Association if not already a member.

Resolutions were then presented and adopted thanking the management of the Gilsey House for courtesies extended to the Association and its members; to the officers of the Association, and to the young ladies who volunteered their services as stenographers; to the Committee on Entertainment and Dinner; and to Doubleday, Page & Co., for their courtesy in presenting to each member as a souvenir of the occasion an inscribed copy of Simeon Ford's new book, "A Few Remarks."

The question of where the next convention should be held was left open; but a motion was made and carried that the Executive Committee be made acquainted with the fact that it was considered desirable to select a meeting place in the Middle West for the next annual

convention.

THE STATIONERS' COMPANY 500TH ANNIVERSARY.

The 500th anniversary of the Stationers' Company was celebrated with a banquet on June 10, at which the guest of the evening was the Archbishop of Canterbury, who, according to the London Stationery Trade Journal, "at one time was substantially concerned with the censorship of the press, and who is still presented by the company with a set of almanacs every year. The company, or at any rate a parent association, in all probability existed long before 1403. Originally it consisted of a fellowship of text writers, and its work was confined to the preparation of deeds, indentures and legal documents, to undo men, as Jack Cade put it. In course of time this fellewship was divided into two branches. One, called the Scriveners, applied itself to the dark work alluded to, work, indeed, from which their name was derived, and the other called the Stationers, undertook the humaner arts of writing, binding, and selling books. The capital for the publishing business, which is carried on to this day, was subscribed by the members in various proportions, and the profits were divided on that basis. It was known as partners' stock. At first there were several of these stocks, but in 1601 they were merged into one whole. The capital now represents a sum of about £42,000.

"The copyright register was established by the company at the beginning of the sixteenth century, and in 1662 a bill was passed in Parliament requiring all copies of printed works to be registered at Stationers' Hall; and this was confirmed in 1842 by an act which makes the registry a sine qua non of the title to sue for protection. The hall of the company was burnt down in the great fire, after which the site was cleared, and the present building

erected."

BOOKS PUBLISHED AS PERIODICALS NOT SECOND-CLASS MAIL MATTER.

The long-standing contention of the Post-Office Department that novels and other writings published in the form of periodicals were not entitled to the use of the mails at second-class rates, like newspapers and magazines, was sustained by the Court of Appeals of the District of Columbia on June 5.

District of Columbia on June 5.

The decision was in the test cases of Houghton, Mifflin & Co., of Boston, publishers of the Riverside Literature Series, and the Bates & Guild Co., of Boston, publishers of "Masters in Music." The Riverside Literature Series had been issued for many years, and had been accepted by previous Postmasters-General as mail matter of the second

class.

The judgment of the Court of Appeals sweeps away the contention that the Postmaster-General is bound by any decision of his predecessors in accepting matter under a wrong classification, and restores to him the authority which he has all along been allowed to exercise without question, until the reform in the second-class mail matter was undertaken, when the courts were invoked to prevent him. The decision leaves him free to classify the mail matter according to his judgment and discretion as to the true meaning of the law.

The court held that a book or set of books cannot be converted into a periodical publication by the publisher in inventing a serial name or a literary title and numbering the

books consecutively.

FACTS ABOUT DICTIONARIES.

Dr. J. A. H. Murray, editor of the "New English Dictionary," told his hearers a great many interesting things about dictionaries in the course of a recent lecture at the Royal Institution. The word dictionarium, he said, appeared first in 1225, and, though "dictionarium" ary" was used in its modern sense in 1542, it had not then ousted either the more correct word "vocabulary" or the fanciful titles which early compilers liked to employ. The contents of the earliest dictionaries were not arranged in alphabetical order, but under subject headings; it is only since the end of the sixteenth century that the alphabetical arrangement has become universal in European arrangement which is responsible for the wrongful application of the title "dictionary" to any work treating of subjects-e.g., cabinetmaking or national biography-in alphabetical order. A dictionary is properly a book about words.

The average person seems somehow to think of dictionaries as the invention of Dr. Johnson, and an altogether modern product. Dr. Murray corrected that idea. They were not the work of one or of several men, he told his audience, but a growth developed through ages. They began with the glosses—that is, the explanations in easy Latin or English—of hard Latin words, written by the monks between the lines of the manuscripts. The glosses grew into translations, and collections

of glosses by this monk or that from all the sources available to him made glossaries or dictionaries. Little by little English supplanted the easy Latin explanations, and the words were arranged in a rudimentary alphabetical order, thus forming, so long ago as 1000 A.D., Latin-English dictionaries. The uneducated Normans overthrew English learning, and it was not till the fifteenth century that the revival came.

The first book with the title of "An English Dictionary" was published in 1623. These works were mainly compiled for the use of "women and other unskilful persons." In the year 1721 appeared the first attempt at a complete dictionary of the English language, remarkable also for the introduction of the etymological treatment of words-that of Nathaniel Bailey. His folio edition, published in 1730, was the working basis of Dr. Johnson's Dictionary. In the reign of Anne—an age of rest and subsidence from troubleswhen the language had reached maturity, the demand arose for a standard dictionary which should fix forever (a childlike and pathetic aim) the correct usage. Pope interested himself in the plan. It fell to Johnson to execute it, at a cost of time, labor and money that far exceeded the original calculations of himself or his syndicate of booksellers. The specially new feature of the work was the quotations, all gathered by Johnson himself, and copied by six assistants. They were printed without verification or reference, and the proofs were not carefully read, hence many curious errors.

THE VALUE OF A DEAD HERO.

THE old rule for story telling used to be that, whatever happened and however great the carnage, the hero should come out with his life. But the spirit of commercialism now points out a new way. A dead hero, especially if he is a beloved detective, is worth far more than a live one, at least according to recent reports concerning a new book by A. Conan Doyle. Dr. Doyle has dug up the dead "Sherlock Holmes," and is going to get a good price for him—much more, indeed, than he was ever able to get for "Sherlock" before he killed him. The rumor declares that for twelve stories of about 9000 words each Dr. Doyle was to be paid \$108,000, which would make the author's "ifs" and "ands," "thes" and "buts" worth almost \$1 apiece. There will probably be only eight stories, according to a later account, but the rate will be the After these notable tales have appeared in serial form, they will be published as a book by McClure, Phillips & Company.

COMMUNICATIONS.

SHONFELD IS STILL IN THE BOOK BUSINESS.

To the Editor of The Publishers' Weekly.

DEAR SIR: Please correct the erroneous impression that I have disposed of my book business, or entered into partnership with anydone for the past twenty-six years in this town-with this exception, that I have discontinued dealing in school books, Government reports, old magazines, paper novels, theological books, etc.—which profitable articles I did dispose of—devoting my time and energy to rare and imported works.

S. SHONFELD. Propr. Antiquarian Book Concern. Омана, June 6, 1903.

DISTRESS IN TEXAS.

Publishers' Weekly, 298 Broadway, New York City.

Would like to now if you can furnish me with the 6 and 7 Book of Moses. and what they will cost. and can they besent by the WARREN WEST, Childress, Texas.

COPYRIGHT MATTERS.

JUDGE TONEY SEEKS TO RESTRAIN PUBLI-CATION OF "HUGHES ON CONTRACTS."

JUDGE STIRLING B. TONEY, of Louisville, Ky., has brought suit against William T. Hughes, of Colorado, and Callaghan & Co., of Chicago, to restrain them from further publishing a book entitled "Hughes on Contracts"

on the following grounds:
In 1901 Judge Toney's son, then twenty-one years of age, was a student in the law department at the University of Colorado at Boul-To help the young man in his studies, his father, who for eighteen years has been chancellor of the circuit court of Jefferson County, Ky., prepared a series of private notes on the law of contract. These notes were based on the judge's long experience as a lawyer and jurist, and were sent to the son at short intervals, in the form of letters.

In the following summer young Toney formed the acquaintance of William T. Hughes, who was a lawyer of Boulder. Hughes learned of the existence of the letters of the judge, and requested that he be allowed to read them. The request was granted, and, it is said, Hughes kept the letters the greater part of the year.

Several months ago when a new legal work was issued from the press of Callaghan & Co., entitled "Hughes on Contracts," a copy fell into the hands of Judge Toney, and he was surprised to find that his letters to his son had been reproduced.

Judge Toney says he wrote to Hughes asking whether he had caused the borrowed notes to be published, and that Hughes replied in the affirmative. Judge Toney be-lieves a large edition of the work has been published, and asks that a statement of the profits be submitted to the court, and that an injunction be issued restraining Callaghan & Co. from further publication of the book.

JUDGE DECLINES TO STOP PUBLICATION OF "LETTERS OF A SON TO HIS SELF-MADE FATHER."

JUSTICE MORTON, of the Massachusetts Suone. I am still at my old stand, carrying on preme Court on June 5 dismissed without the second-hand book business, as I have prejudice a bill praying for an injunction re-

straining the publishers of the Boston Herald from publishing the "Letters of a Son to His Self-Made Father." George H. Lorimer, of the Philadelphia Saturday Evening Post, the author of the "Letters of a Self-Made Merchant to His Son," was the petitioner. He averred that the publication of these letters as advertised was an injury to him as an author. The "Letters of a Son to His Self-Made Father" were written under the pseudonym of Charles Euston Merriman by George Tilton Richardson and Wilder Dwight Quint, of the Boston Evening Traveller, who under the pseudonym of Dwight Tilton wrote "Miss Petticoats" and "On Satan's Mount." It was the contention of the plaintiff that the purpose of the articles was to trade upon the popularity of Mr. Lorimer's work rather than upon the literary reputations or the authors themselves, accomplished by using a hitherto unused pseudonym which people might think had been taken by Mr. Lorimer. Mr. Quint said that no such purpose was in the minds of the authors when they wrote. He declared that the idea of writing the letters came to him when he read Mr. Lorimer's book. He saw an opportunity of reversing the philosophy and thought it would be fun to do so. He worked on it with Mr. Richardson and they sold the product to Henry G. Pagani, who arranged for the publication in the Boston *Herald*. After counsel had submitted arguments Justice Morton, in dismissing the bill, said that the publication could not be stopped; that the advertisements do not represent that these are the letters of Mr. Lorimer; that the public cannot be deceived by them and evidently is not deceived; and that if the plaintiff has any claim it is a claim at law. He therefore dismissed the bill without prejudice.

OBITUARY NOTES.

Henry Romeike, who started the first press clipping bureau, by means of which his name became familiar in many countries, died suddenly June 3, at his home in New York City. Mr. Romeike was born in Riga, Russia, November 19, 1855, and was educated at Memel, Eastern Prussia. It was in Paris in the eighties that he conceived the idea of a press clipping bureau, on a plan that had been matured years earlier by Mr. Frederick Leypoldt, but put into practice on only one line, namely, that of press notices of new books. Samuel Leavitt in 1884 started his first American agency in New York, which in 1887 was taken over by Mr. Romeike himself and conducted by him up to the time of his death.

LITERARY AND TRADE NOTES.

CHARLES A. KING, Beverly, Mass., has published a little booklet of "Time-Saving Hints and Helps for Printers."

Mr. WILLIAM ROHDE, of Rohde & Haskins, New York, has returned from England with a large collection of fine English bindings.

Fox, Duffield & Co. have in press a story of the Welsh hills, by Mrs. Fred Reynolds, entitled "The Man-With-the-Wooden-Face."

THE INTERNATIONAL LIBRARY PUBLISHING Co., 23 Duane Street, New York, have just ready a timely work by Bernard Lazare, entitled "Antisemitism, its history and causes."

SAN FRANCISCO citizens are agitating the subject of erecting a monument to Bret Harte. Mr. Aitken, the sculptor, is at work on a design for the monument which is to be erected in Union Square.

Gustavus M. Pinckney, 51 Broad Street, Charleston, S. C., has written and will publish July 15 a "Life of John C. Calhoun, being a review of the principal events of his career, and an account of his contributions to economic and political science."

It has been figured out by the New York Sun that the news and periodical stands in New York City number 477. The cost of constructing a stand is \$20, the average daily stock is \$25, the capital invested is \$21,465, and the persons employed are 954.

JOHN D. BARRY, the well-known dramatic critic, whose novel of American theatrical life, "A Daughter of Thespis," has made a success with actors, critics, and the reading public, has sold the English rights to Chapman & Hall. The book will appear in London next month.

FLEMING H. REVELL COMPANY have just ready a story by the Rev. Dr. George Claude Lorimer, entitled "The Master of Millions," which is described as a "drama of modern civilization." The author has written this story after years spent in collecting material, and out of a life time crowded with experience.

D. APPLETON & Co. have in preparation a translation of Bismarck's letters to his wife, written in 1870 and 1871. There are between seventy and eighty long and short letters and telegrams, which cover the whole period of the war, from the day when Bismarck left for the front until his return, the last being written from Versailles on March 5, 1871.

Dopp, Mead & Co. will publish in the autumn "Eighty Years of Union," a new volume by James Schouler, author of a Constitutional history of the United States, besides numerous studies in political and State constitutional history. The new book will cover the period from the adoption of the Constitution to the close of the war between the States.

The Macmillan Company, who issue the "Dictionary of National Biography" in this country, have just brought out the "Index and Epitome" of the dictionary, which makes the sixty-seventh volume of the set. It contains in condensed form every article included in the preceding volumes, giving the leading facts and dates about each man and woman. The volume contains 1450 pages, and its aim is to make the bare facts and dates as ready as possible for reference. Aside from being an index and epitome of the preceding sixty-six volumes, it is complete in itself,

O. A. KIRKLAND, auctioneer, 104 Law Building, Baltimore, Md., will offer for sale

at auction, on June 22, at 8 P.M., and each following evening until sold, the extensive library of the late Dr. William H. Crum, at the residence of the family, No. 413 West Fayette Street. The library is specially rich in art publication and extra-illustrated books, it limited and special editions, works in sets, etc. Among some of the rare items are Audubon's "Birds and Quadrupeds of America," Cassin's "Birds," Schoolcraft's "Indians," and McKenney and Hall's "Indians." There is also a large standard library of medical works, rare autographs, a fine collection of coins and medals, and old furniture.

GINN & Co. have added to the International Library, published for the International Union, William Ellery Channing's "Discourses of War." Channing's services in the cause of peace and better international relations were conspicuous. He was one of the founders of the Massachusetts Peace Society, which was the first influential peace society in the world, and an earnest worker for the cause during his whole life. Among all men in the American pulpit, perhaps none ever waged such strenuous war against war and the military spirit among nations. This volume, like its predecessors, Bloch's "Future of War" and Summer's "Addresses on War," is edited by Edwin D. Mead.

WILLIAM DOXEY, whose Lark Classics were so well and widely known, has lately left New York, and has assumed charge of the retail department of the reorganized Cushing Company in Baltimore. For many years he had one of the best bookstores in San Francisco, and it was there that he published The Lark, the "Purple Cow," and other things which have since become famous. Two years ago Mr. Doxey moved his entire plant to New York, and a short while ago disposed of his publishing business to Godfrey A. S. Wieners, by whom it is being continued and considerably augmented. Mr. Doxey is one of the best posted men in the book business, and has the good wishes of every one with whom he has come in personal contact.

HARPER & BROTHERS have in preparation "Flodden Field," the new three-act tragedy, by Alfred Austin, England's Poet Laureate, that was brought out on the London stage this week. They will also bring out in the autumn an important volume by W. St. Chad Boscawen, entitled "The First of the Empires: Babylon of the Bible." It will deal with the subject in the light of the latest research, treating of the growth of the old Babylonian Empire, its civilization and culture, from the earliest ages, that is to say, some 5000 years before the Christian era, until the final consolidation about 2200 B.C. Important discoveries of prehistoric and early historic remains at Susa by J. de Morgan, and at Nippur and Tello by American and French explorers, will be fully discussed; also, the laws of Ham-murabi, which will be compared with the Hebrew law and covenant. The book will be illustrated by more than 100 photographs of monuments, ruins and inscriptions, and two maps.

BUSINESS NOTES.

Andover, Mass.—The old established business of Warren F. Draper, has been incorporated as The Warren F. Draper Co.

CHARLOTTE, N. C.—Stone & Barringer, booksellers and stationers, have dissolved partnership, and the firm will be incorporated probably as the Stone & Barringer Company. W. M. Barringer, the retiring member of the firm, leaves the business to devote his attention to other interests.

COLFAX, WASH.—A. E. King has bought the book and stationery store of Leo S. Carter.

Dannebrog, Neb.—H. C. Hanson has succeeded M. Sjoholm.

DIXON, NEB.—R. M. De Lay has succeeded to the book and stationery business of George Siert.

Madison, Wis.—L. J. Pickarts & Co., booksellers, are selling out.

New York City.—The schedules in the assignment of Fletcher H. Bangs (Bangs & Co.) show liabilities of \$28,529, nominal assets of \$7121 and actual assets of \$4456.

New York City.—Goldsmith Bros., of Baltimore, Md., have opened a permanent branch store at 404 Broadway. They request publishers and manufacturers of stationery, etc., to send their latest catalogues.

New York City.—William H. Smith, Jr., bookseller at 207 W. Twenty-third Street, has been succeeded by Smith & Wilkins.

New York City.—William Thompson who was formerly at 110 Fulton Street, has opened a bookstore at 59 West 125th Street. His specialty is rare and out-of-print books.

PORTLAND, ME.—The Horace K. Turner Company has been incorporated to deal in books and pictures, with a capital stock of \$10,000. Incorporators, Samuel M. Wood, Fred A. Fernald, Boston; Horace K. Turner, Newton, Mass.; Eben Winthrop Freeman, M. J. Hession, Portland. Eben Winthrop Freeman is president and treasurer.

RICHMOND, VA.—The Robert Harding Company Inc., has just been chartered and organized, with a capital of \$25,000, for the purpose of publishing Dr. Edward Leigh Pell's Sunday school literature, especially "Pell's Notes," and of doing a general mailorder book business—at regular, not cut rates. The officers are: President, Dr. Edward Leigh Pell; Secretary and Treasurer, E. N. Newman, who with J. D. Crump, O. A. Hawkins and E. C. Massie, are also the Directors.

ROCKFORD, ILL.—Salem C. Pattison, not Patterson, as was inadvertently stated in our issue for last week, has bought G. R. Warne's bookstore on West State Street. Mr. Pattison will associate with him in his business, his son Charles F. Pattison, a young man who has been connected with the Fair and with the Carson, Pirie Scott & Co.'s wholesale store in Chicago.

Sayville, N. Y.—Joseph M. Coghlan, dealer in books, news and stationery, has been succeeded by George W. Rogers.

TERMS OF ADVERTISING.

Under the heading "Books Wanted" book-trade subscribers are given the privilege of a free edverthment for books out of print, of five non-pareil lines exclusive of address, in any issue parett lines exclusive of address, in any issue except special numbers, to an extent not exceeding 100 lines a year. If more than five lines are sent, the excess is at 10 cents a line, and amount should be inclosed. Bids for current books and such as may be easily had from the publishers, and repeated matter, as well as all advertisements from non-subscribers, must be paid for at the rate of 10 cents a line. Under the heading "Books for Sale," the charge to subscribers and non-subscribers is 10 cents a nonpareil

line, for each insertion. No deduction for repeated matter.

All other small, undisplayed, aavertisements will be charged at the uniform rate of 10 cents a nonpareil line. Eight words may be reckoned to the line.

Parties with whom we have no accounts must pay in advance, otherwise no notice will be taken of their communications.

BOOKS WANTED.

In answering, please state edition, condition, and price, including postage or express charges.

Houses that are willing to deal exclusively on cash-on-delivery basis will find it to their advantage to put after their firm-name the word

[Oash].

Write your wants plainly and on one side of the sheet only, Illegibly-written "wants" will be considered as not having been received. The "Publishers' Weekly" does not hold it-elf

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It should be understood that the appearance of advertisements in this column, or elsewhere in the "Publishers' Weekly" does not furnish a guarantee of credit. While it is endeavored to sufficient these columns by withdrawing the privilege of their use from advertisers who are not "good pay," booksellers should take the usual preparation as to advertisers not known usual precaution, as to advertisers not known to them, that they would take in making sales to any unknown parties.

Wm. Abbatt, 281 4th Ave., N. Y.

Henry's Journal. Foote's N. C. Wm. H. Crawford, any items. Denton's N. Y. (Burrows' reprint.)

Adair Book Co., 43 Van Buren St., Chicago, III. Reference Handbook of the Medical Sciences, v. 1, A. H. Buck, cl. William Wood & Co., 1886.

Almy, Bigelow & Washburn, Salem, Mass. Half a Hero, by Hawkins. Harper.
Young Nimrods in North America, by Knox.
Winning Her Way, by Turner.
Cruise of the "Wasp," by Frith.
Upward and Onward, by Guernsey.

American Tract Soc., 150 Nassau St., N. Y. Anderson's Silence of God.

Bailey & Sackett, University Block, Syracuse, N.Y. Notes in England and Italy, Sophia Peabody Haw-thorne (Mrs. N. Hawthorne.) Rosebush of Hildesheim.

Wm. M. Bains, 1019 Market St., Phila., Pa. Osburn, Wm., Genesis and Exodus.

Israel in Egypt. Ancient Egypt. Antiquities of Egypt. Wild, Jos., Ten Tribes.

Henry Carey Baird & Co., 810 Walnut St., Phila., Pa. 5 copies Dawidowski. Raw Materials and Fabrication of Glue. Baird, 1884.

The Baker & Taylor Co., 33 E. 17th St., N. Y. Rose of Dutchers Coolly, by Hamlin Garland, new. Macmillan Co., \$1.50.

Wm. Ballantyne & Sons, 428 7th St., Washing-ington, D. C. Palliser, Solitary Rambles of a Hunter.

Dodge and Blackman, Hunting Grounds of the Great West.

Ruxton, Life in the Far West. Hudson, Idle Days in Patagonia. Hudson, A Naturalist in La Plata. Cuvier's Regni Animal, give date of publication.

The Balto. Book Co., 305 St. Paul St., Balto., Md. Kercheval's History of the Valley Va. Woodstock,

The Bobbs-Merrill Co., Indianapolis, Ind.

Viollet-le-Duc. Mivart, H. J., Elements of Science.
Treasure Trove: Romantic and Humorous Poems.
Ticknor & Field.

The Book Shop, 65 Spring St., Rochester, N. Y.

Cosmopolitan, Mar., May, Nov., 1886; Apr., May, Aug., Dec., '88; June, '90; Dec., '97; Mar., Apr., July, 1900.

The Boston Book Co., 83 Francis St., Boston, Mass.

Amer. State Papers, Foreign Relations.

Country Life in America, Nov., 1901.

Poet Lore, Feb., 1892. \$1.00.

Publishers' Weekly, Dec. 27, 1890; and t. p. and index of v. 38.

Putnam ed. of Works of Franklin, Hamilton, Jay, Jefferson, King, Washington.

Arena, Oct., 1898.

Brentano's, Union Sq., N. Y.

Lloyd Morgan's Book on Animal Instinct. Strange, Japanese Illustrations.
Nanny Luce. Pub. in Cottage City, Mass., J. A.

Nanny Luce. Pub. in Cottage City, Mass., J. Scott, 1888.
Bandits of the Prairie. Pub. in St. Louis about

Bandits of the Prairie. Pub. in St. Louis about 1845-50.
Lady Huntsworth's Experiment.
From the Pines of Jersey.
Buckeye Cookery Book.
Mrs. Johnson's Cook Book.
Splendid Spur, "Q." Scribner.
The Flaming Meteor, by W. H. Kernan.
Life of Keppler, any life, but Brewster's preferred.
Accidents, R. A. Page.
Wood.
The Cruise of the "Kate."
De Luxe Kipling, v. 12.

The Cruise of the "Kate." De Luxe Kipling, v. 12. Fair to Look Upon. Pewer Behind the Throne. Wolcott Memorial. Cassier's Magazine, v. 1. Lonely Lives, Hauptmann. The Weavers, Hauptmann. Stephens. War Between the

Russell. Stephens, War Between the States, 2 v.
Heart Stories, Theo. Bartlett. 1889.
Poems of James Lindsay Gordon.
Autographs and Eirthdays of Eminent Persons.

Autographs and Briting's of Elimient Tersons-Frank's Japanese Pottery. Coffin Genealogy v. 2, pt. 1. Mary of Magdala, by Saltus. Book on Physical Culture and Exercises, by Prof.

Keating

Meating.
The Art of the Old Masters, Cennini. F. P. Harper.
Murray's Russia.
Wages of Sin, Racowitza. Dillingham.
Leviticus, limp leath., Polychrome Bible.
Joshua, limp leath., Polychrome Bible.

Joshua, limp leath., Polychrome Bible.
Ezckiel, limp leath., Polychrome Bible.
Specter of the Real, Hardy. Little, Brown.
Miss Cherry Blossom, Long. Lippincott.
Biography of Julia Marlowe, by J. Barry.
Devil of a Trip, or, The Log of the Yacht "Champlain." Nat'l Lit. Bureau, 1889.
Anals and Records of Philadelphia. About 1830.
Mediaval London.

Mediæval London. Pushkin's Poems. DeWolfe, Fiske.

Pushkin's Poems. DeWolfe, Fiske.
A Tribute to Kane, and Other Poems, by Geo. W. Chapman. Rudd & Carleton, 1860.
Classification and Uses of Finger Tips, E. R. King. Hints on Tints and How to Mix Them, Henry Leidel. New York, 1893.
Janita's Dower. Abbey Press.
5 copies Land of Heart's Desire. Stone.
Countess Kathleen. Little, Brown.
Man: Fragments of Forgotten History, John Chelas.
Cause of the Great Fall and Crisis. Longmans.
Lyman Genealogy.

Lyman Genealogy.

Barnum's Making of a Circus.
Financial History of New York, containing section
on Mercantile Trust Co.

Reminiscences of Albert Gallatin, John R. Bartlett. 1849.

1849.
Gambier's Guide to the Study of Moral Evidence.
McKinnon's Philosophy of Evidence.
Taylor, On Oaths, Their Nature. Origin and History.
Johnny Book. Pub. by Coxnell Widow.
The Fourteenth Amendment, Guthrie. Little, B.
Commentary on Writings of Ibsen. Boyesen. Macm.
6 copies Mrs. Mainwaring's Journal, Seeley. Lon-1891.

Spalding's Baseball Guide for 1879, '81, '82, '83.

Brentano's, N. Y .- Continued.

Lee, Vernon, Renaissance. Elder Edda, by Thorpe. People's Marx. Int. Lib. Co. The Ice Maiden, Reid. Lond

Elder Edda, by Thorpe.
People's Marx. Int. Lib. Co.
The Ice Maiden, Reid. London Book.
Kim, Outward Bound ed.
The Little Epicure.
Elsa, E. M. Gray. Harper.
Genealogy of the Loomis Family.
Timar's Two Worlds, cl.
6 copies The Mechanical and Other Properties of Iron and Steel, Vosmaer.
100 Don'ts for Nurses, by Forest.
Seven Autumn Leaves.
O'Reilly, Songs, Legends and Ballads.
Dukesborough Tales, pap. Appleton.
Reading without Tears. Longmans.
Character, by La Bruyère.
Mental Guide to Health. Abbey Press.
You'll Find it Here. Abbey Press.
Preakespear, or, The Fortunes of a Freelance.
Young's History of the Netherlands.
Public Finance, Barnstable. Macmillan.
The Major's Niece. Abbey Press.
Pearl English Dictionary.
A Tangled Tale, Carroll. Macmillan.
A Brief History of the Standard Oil Trust, its
Methods and its Influence, Bonham. N. Y., 1888.
Practical Hints about Barn Building, Sanders. Chic., 1893.
Conrad Children of the Sea.

Conrad. Children of the Sea.
The Great Dream Book, D'Orsey.

Fishing Jimmy, containing Deacon Phebe's Selfish

Fishing Jimmy, containing Deacon Phebe's Selfish Nature.
Countess Daphne, Rita. Lippincott.
Life and Campaign of Major James B. Stuart. H., M. & Co.
Art Melodious, by Lombard.
Kipling, v. 11, Outward Bound ed.
Boy of Mount Rhigi. 1868.
The Discovered Country, Hummel. 1889.
Singing Mouse Stories, Hough. Forest and Stream.
From Adam's Peak to Elephanta, Carpenter.
Days of Lamb and Coleridge, Lord, Hall or Cushing ed.

Days of Lamb and Colorings, ing ed.

An Irish Cousin, Somerville and Ross. Longmans. Life of Calvert, First Governor of Maryland, Burnap. Animal Magnetism, Heidenhaim.

Ireland's Emancipation, Walter Wellman.

Old Families of Westbrook, Conn. Pub. by H. Whitman.

Distinguity of Dreams. Pub. 1902.

Dictionary of Dreams. Pub. 1902. Mizpah, Loomis. Lippincott. 3 copies Eternal Goodness, Whittier, ooze cf. Stry-

veline Press.
In God's Way, Bjornson.
White Birches, Elliott. Harper.
The Lesser Antilles, Prof. Hill.
The College Year Book and Athletic Record, 1896,

Hymns and Thoughts on Religion, Hardenberg. Nursery Nonsense, or, Rhymes without Reason. Dolmann's Municipalities at Work. 3 copies Jacula Prudentum. Trans-Siberian R. R., 1st book pub. by Putnam's,

now o. p.
Hathercourt. Harper.
Reminiscences of Geo. C. Mason of Newport.
Memorials of John Wells. Pub. about 1874.
Ccmmon School Speaker, Noble Butler. J. P. Morton & Co., 1856.
Affirmations, Havelock Ellis.
Key to Sight Testing, Baxter. U. S. Guttenberg
Press, Ltd.
A Guide to Old and New Lace in Italy Exhibited
at Chicago in 1893, Countess di Brazza.
Little Dinners, Hooper.
Silver Arrow. Dillingham, 50 c.
Diary of Samuel Sewell.
Over Yonder, Marlitt.
Magdalena Marlitt.
Practical Confectionery Book, Frye. Belford Clarke,
Chic., 1889.

Practical Confectionery Book, Frye. Belford Clarke, Chic., 1889.
Elen Story, Edgar Fawcett.
Favorite Pictorial Refining and Pronouncing Dictionary. Hurst.
One Day's Courtship, Barr. Stokes.
Decay of Religious Ideas, Martineau.
Driving as I Found It, Swale.
Wigwam and War Path, Hope. Scribner.
Problem of Evolution, Headley. Crowell.
Architectural Rendering in Sepia, Frederick. Comstock. Captured Cruiser. Scribner.

Brentano's, N. Y .- Continued.

Old Merchants of New York. Old Merchants of New York.
Swinburne, complete ed., i v. Pub. about 1885.
Dean Ramsay's Scottish Life and Character.
History and Antiquities of Kilbourne Name and
Family. New Haven, 1856.
Trans-Siberian Route, etc., Clarence Cary. Evening
Post Job Printing House, N. Y., 1902, 50 c.
Prince Zaleski, M. P. Shiel. Little, Brown, \$1.00.

S. E. Bridgman & Co., 108 Main St., Northampton, Mass.
Dr. Thompson's Medical Works.

E. D. Brooks, 605 1st Ave., Minneapolis, Minn. Quotations wanted on Harper's Weekly or Frank Leslie's for 1898 and 1899; also on Harper's His-tory of the Philippine War.

Ammi Brown, Tenafly, N. J. The Wolcott Memorial Volume. Pub. privately about 1880 in Cleveland, Ohio. G. B.

Brown. Eager & Hull Co., 409 Summit St., Toledo, O.
Diary of a Besieged Residence, by Labouchere.
Lord's Beacon Lights of History, complete set, cl. or hf. leath.

The Burrows Bros. Co., Cleveland, O.

Hyde's Genealogy. James, Princess Casamassima. Gurney's Phantasms of the Living. Labouchere's Diary of the Besieged in Paris. Fuller's Church History, Oxford Press ed.

Campion & Co., 1305 Walnut St., Phila., Pa.

Fielding's Works, Routledge ed. Jubilee Cricket Book. Dixon, Hepworth, Her Majesty's Tower, 2 v., Bick-

er's ed.

er's ed.

Credant Green, 1st ed.

The Genealogical and Historical Record of the Carpenter Family. Pub. by James Usher.

Scrutton, On copyright, 1903 ed.

Stebbings, History of Chivalry and Crusades.

Harte, Bret, On the Frontier Stories, 1st ed.

Harte, Bret, By Shore and Sedge, 1st ed.

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Nick of the Woods. Nick Whiffles. Rhymes Without Reason. Hurd & Houghton, 1870. E. T. P., Box 124 Archbald, Pa.

Magazine of American History, Aug., Oct., 1881; Sept., Nov., Dec., '83; Feb., Apr., May, '84; Apr., '85; July, '87; Dec., '88; Mar., Apr., May, Nov.,

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Key, Francis Scott, Star Spangled Banner. 1861.
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Henry C. Holtin, Christopher St. Ferry, N. Y. Naples in 1799, by Constance H. D. Giglioli. Historic and Unrecorded Memoirs of Political and Private Life of Napoleon Bonaparte, by M. R. de Ancemont,

W. S. Houghton, Lynn, Mass.

Cosmopolitan, Mar., Oct., Nov., 1886. Recreation, Mar., Oct., Dec., 1895. Review of Reviews, Apr. to Sept., 1891. Munsey, any 25 c. nos. Mayflower Descendant, any.

Howard Memorial Library, New Orleans, La. Slav or Moslem. Printed at Aiken, So. Carolina.

The Hub Magazine Co., 67 Bread St., Boston, Mass. Harper's Magazine. Dec., 1861. McClure's, Dec., 1893.

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Solar Biology.
Warburton's Hochelaga, v. 2. London, 1846.
Morse's Life O. W. Holmes, v. 2, red cl. 1896.
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H. R. Johnson, 313 Main St., Springfield, Mass. Voltaire's Philosophical Dictionary, 10 v., green black, hf. mor. Pub. by E. R. Dumont. Motley's United Netherlands, v. 3, 4, brown cl. Harper, 1861.

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Journal of the Military Service Institute, published at Governor's Island. N. Y. Harbor, from v. 1, 1880 to v. 31, 1902, inclusive.

Transactions of the Society of Naval Architects and Marine Engineers, from v. 1, 1893 to v. 10, 1902.

Black Cat, nos. 1 to 51, inclusive, Oct., 1895 to Dec.,

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